

# **Green Purchasing Guidelines**

November 2016 Hino Motors, Ltd.

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## Introduction

The corporate mission of Hino Motors, Ltd., is to "make the world a better place to live by helping people and goods get to where they need to go. " As a good corporate citizen, Hino Motors treats environmental initiatives as a top management priority and is working hard to deliver results in this area.

Curbing global warming and reducing pollution are global-scale issues that the human race must work together to solve In this light, we recognize that the social responsibilities Hino Motors must fulfill are growing as the Group globalizes its business business operations. To help realize the sustainable development of the planet and human societies, it is essential for all employees, together with suppliers, to work continuously to make a social contribution and protect the environment.

In December 2015, we identified and set out the areas where Hino Motors should make a contribution over the medium to long term and launched our 2020 Environmental Initiative Plan. This is the sixth plan of its kind, covering the period from 2016 to 2020. Aiming to be a company that contributes to sustainable social development, in this latest plan we have further enhanced our measures to address the existing priority tasks of building a low-carbon society, creating a closed-loop economy, and conserving the environment while fostering a society that harmoniously coexists with nature In particular, the new plan incorporates various issues that are increasingly the subject of international discussion, such as reducing CO2 emissions, addressing resource depletion, and maintaining biodiversity. To respond to these issues, all companies must engage in business activities in a way that is considerate of the environment. Hino Motors is committed to being proactive in its efforts, and has reflected this approach in its 2020 Environmental Initiative Plan.

In this context, we have reviewed and enhanced the Hino Green Purchasing Guidelines, which were issued in May 2012, and have published this revised version to reflect recent changes in environment-related laws and regulations as well as regulatory trends.

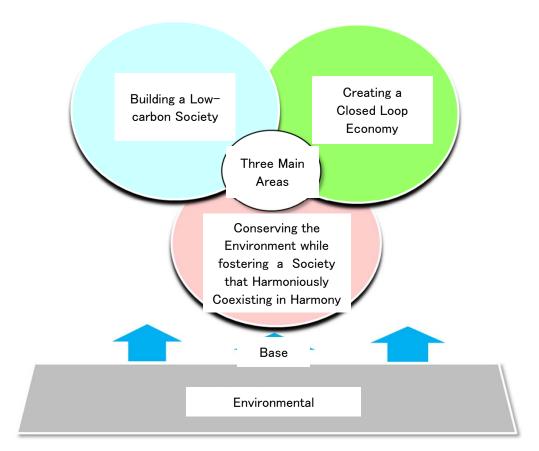
As we step up environmental initiatives on the basis of strong partnerships with our suppliers, we would deeply appreciate your understanding of the objectives of these guidelines. We look forward to collaborating with you in implementing them.

> Hiroshi Kokaji Executive Vice President Member of Board

# 2020 Environmental Initiative Plan

In our determination to fully consider the global environment, we launched our 2020 Environmental Initiative Plan, which is based on The Hino Credo, our CSR Policy and social trends. The plan sets the following as priority tasks: building a low-carbon society, creating a closed-loop economy, and conserving the environment while fostering a society that harmoniously coexists with nature, and environmental management. At Hino Motors, we will do our utmost to address these priority tasks, seeking to ensure that we can reduce environmental impact and achieve harmony with the global environment across the entire lifecycle of our products.

We will further strengthen cooperation with stakeholders who share our aspirations and work together with them to combine new ideas, actions and technologies that will contribute to the sustainable development of human societies.



### Priority Tasks in the Environmental Initiative Plan

# **Revision Details**

We revised this guideline in light of the Hino Environmental Action Plan 6 and external trends.

The overview of each chapter is as follows.

### 1. Establishing Environmental Management System (Enhanced initiative)

In order to perform supply chain management entirely, business partners and your upstream business partners (e.g. your tier 1 or tier 2 suppliers) are required to confirm the environmental management system. You are also required to consider environmental impact throughout the product life cycle when you promote the environmental management system.

### 2. Reducing Greenhouse Gas Emissions (Enhanced initiative)

Business partners are requested to develop products and services that reduce greenhouse gas emissions,

and reduce GHG emissions at your operation base and in logistics.

### 3. Promoting Resource Recycling (Enhanced initiative)

In order to promote usage of recycling materials, Hino requests that business partners develop technology and products that use recycling materials or recyclable materials and products considering proper treatment. Furthermore, you are required to reduce waste at operation base and usage of packaging materials in logistics.

### 4. Reducing Impact on Water Environment (Enhanced initiative)

Business partners are required to reduce impact on natural environment caused by water usage

at operation base.

### 5. Managing Chemical Substances (Updated details)

We have updated the information according to the practical operation. Please confirm the details and follow the guidelines.

### 6. Fostering a Society in Harmony with Nature (New)

Business partners need to consider biodiversity in the product and service, and implement various initiatives to foster a society in harmony with nature.

# **Requests for Business Partners**

Hino focuses on environment-friendly business operation. We request all business partners to follow legal compliance in each country or region and ask to conduct following request.

We will confirm the following requests in the practical business operation accordingly and will request

for necessary improvements considering the result.

#### List of requests

Items			Boundaries				
		Applicable business deal	Produc t Servic * 1	Opera tion base *2	Logisti cs * 3		
1	1. 1	Establishing Environmental	Establishment of environmental management structure	All		0	-
I	1. 2	Management System	Promotion of environmental management throughout the product life cycle	All	0	0	0
	2	Reducing Greenhouse Gas Emissions	Promotion of environmental management throughout the product life cycle	All	0	0	0
	3	Promoting Resource Recycling	Promote resource recycling of delivered products and resource recycling at operation base and in logistics	All	0	0	0
	4	Reducing Impact on Water Environment	Reduction of impact on "water resource" and "water quality"	All	_	0	_
		Managing	(1) Management of elimination or reduction in use of chemical subst ances in relation to "parts, accessories, raw materials" for vehicles and outsourcing developmentvehiclesincluding packaging materials for these products	Outsourcing development vehicles, parts, accessories, raw materials, packaging materials	0		0
	5	Chemical Substances	(2) Management of elimination or reduction in use of chemical substances in relation to "raw materials, indirect materials, packaging materials used at operation base	Raw materials, indirect materials, packaging materials, equipment, construction, cleaning landscape	0		—
	6	Fosteringf a Society in Harmony with Nature	Considering to biodiversity and fostering harmony with nature	All	0	0	0

\*1 Product and Service: Outsourcing development vehicles, parts, accessories a), raw materials, indirect materials b), packaging materials c), equipment, construction,

cleaning and landscaping e) are applicable. (Logistics service is applicable to \*3.)

\*2 Operation base: Plants, R&D centers, offices, sales offices and logistics facilities where they are relevant to business operation. (Logistics partners and service providers are also included.)

\*3 Logistics: Delivery logistics and logistics performed at the request of Hino d) are applicable.

#### Business deal category by basic agreement

Business deal	Applicable basic agreement
a) Outsourcing development vehicles, parts, accessories business partners who concluded a "Customize and Redesign Supply Basic Agreement" or a "Parts Supply Basic Agreement"	
b) Raw materials, indirect materials	Business partners who concluded a "Materials Supply Basic Agreement"
-) De alta ain a mataniala	Some business partners who have concluded a "Materials Supply Basic Agreement" or a "Parts
c) Packaging materials	Supply Basic Agreement", and business partners who have a contract for equipment packaging wor
d) Logistics (request of Toyota) a "Service Outsourcing Basic Agreement"	
e) Equipment, construction, cleaning, landscaping	Business partners who have concluded an "Equipment/Facility Supply Basic Agreement ", a Subcontracting Basic Agreement" or a "Service Outsourcing Basic Agreement"

Hino has been promoting various environmental initiatives through communication with a contact person who takes responsibility for the environment in business partners. We request that new business partners assign such person, and continuously promote internal environmental initiatives.

### 1.1 Establishing Environmental Management Structure

Hino undertakes systematic management of environmental conservation activities and engages continuously to improve these activities. As Hino's business partners, you are required to establish environmental management, and implement such activities for continuous improvement.

	Applicable business partners	
	All	
In order to ensure proper environmental management, as our business partners, you are requ	uired to	
acquire and renew "ISO14001" or other certification systems* approved by a third-party cert	ification	
organization. We will check on the certification acquisition status of our business partners accordingly.		
Additionally, in order to realize the entire supply chain management, business partners are req	uired	
to confirm, advise and direct on environmental management system to the upstream business p	artners,	
(e.g.your tier 1 suppliers) and roll out and enlighten them to the farther level where necessary.		

(\*)Please consult applicable standards accordingly.

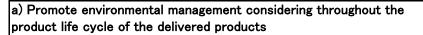
### 1.2 Promoting Environmental Management throughout the Product Life Cycle

Hino has been introducing comprehensive Eco Vehicle Assessment System (LCA).We evaluate and strive for reduction of environmental impact in each stage of the product life cycle. Our business partners need to consider environmental impact throughout the product life cycle from the development stage, and implement initiatives to reduce such impact on environment.

# Promote environmental management throughout the product life cycle of the delivered goods and respond to Eco-VAS (LCA)

Business partners are required to promote environmental management throughout the product life cycle and submit Eco-VAS (LCA) data to confirm environmental performance.

(\*) Including service



Business partners are requested to consider the contents of "2. Reducing Greenhouse Gas Emissions", "3. Reducing Impact on Water Environment",

Applicable business partners

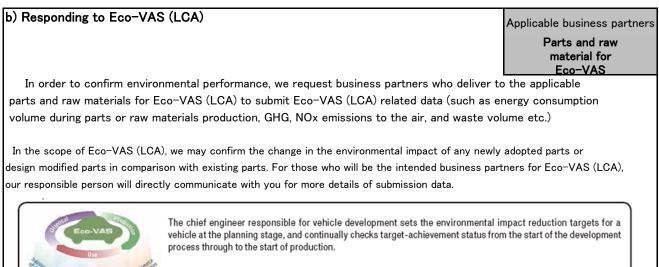
All

- "4. Promotion of Resource Recycling", "5. Management of Chemical Substances" and
- "6. Establishment of a Society in Harmony with Nature", and promote environmental management reduce

throughout the product life cycle of the delivered products to environmental impact.

Example of the product life cycle of the delivered products (The following icons from ① to ⑦ correspond to the description on Page 7 to 8.)





Items for assessment of the environmental impact under Eco-VAS are (six categories) fuel efficiency, emissions, noise, disposal recovery rate, substances of concern, and life cycle environmental impact.

### 2 Reduc Greenhouse Gas Emissions

Hino evaluates greenhouse gas (GHG) emissions throughout the product life cycle and strives to reduce them.

Operation bases including worldwide consolidated companies set ambitious GHG emissions target to work on various

environmental improvement activities. Our business partners need to take an active approach to reduce GHG emissions by

Applicable business partners

All

evaluation of product or service life cycle and target setting at your operation bases.

### Reducing GHG emissions throughout the product life cycle of the delivered products (\*)

Throughout the product life cycle (life cycle icons from 1 to 7 on Page 6), business partners are required to develop low GHG emission products and proactively make a proposal on daily work to us.

(\*) Including service

### a) Reducing GHG emissions by materials purchased (Life cycle(1))

Business partners are requested to implement the following activities to reduce GHG emissions from the products you purchased (from as far back as upstream procurement to production.

•Reduce usage of raw materials by using weight saving of parts

- Promote low GHG emission raw materials during production
- Promote usage of recycling materials
- •Promote usage of biomass materials

# b) Reducing GHG emissions at operation base (Life cycle②) Business partners are requested to manage and reduce actual GHG emissions during production. Also, we will confirm overall GHG emissions and reduction activities at operation bases other than production base such as plant, R&D facility, office, sales offices and logistics facility by designated survey format. (We will directly communicate with the intended business partners.)

Reducing GHG emissions at logistics (Life cycle ③,⑤)	Applicable business partners	
Business partners are requested to reduce GHG emissions from delivery logistics 1 ) and	1) Parts,	
logistics performed at the request of Hino 2)	accessories,	
	raw materials,	
) Delivery logistics (③)	indirect materials,	
Business partners are requested to reduce GHG emissions from delivery logistics.	equipment	
Document submission is not required, however, we will confirm activity status, where necessary.	2) Logistics	
2) Logistics performed at the request of Hino (5)		
Business partners are requested to grasp indicators such as fuel consumption, distance		
traveled and fuel efficiency that indicate monthly results and Gentan-i, and to submit CO2		
emission report of the previous month in a designated form at the beginning of each month in		
order to regularly report the activity status.		

d) Reducting GHG emissions at use stage (Life cycle⑥)	Applicable business partners
At design and development stage of the delivered products, you are requested to design and develop products that contribute to GHG emissions reduction (fuel efficiency improvement)	Outsourcing development vehicles,
when completed vehicles are traveling.	parts, accessories,
	raw materials, indirect materials

e) Reducing GHG emissions at disposal and recycling (Life cycle $ar{\mathcal{D}}$ )	Applicable business partners
At design and development stage of the delivered products, you are requested to design and develop products that contribute to GHG emissions reduction when your products	All
are recycled or are of no use.	
* Please refer to Chapter 4 b) "Develop materials and products considering proper treatment, reuse and recycling at disposal stage of end-of-life products".	

F) Reducing GHG emissions (Life cycle ②, ④)	Applicable business partners
Business partners who use chlorofluorocarbon (CFC) at your operation base or CFC contained products are requested to change them to low GWP CFC.	Business partners who deal with CFC
We request to understand your equipment with CFC and make a sure inspection according	to law/regulation.
Use and Proper Management of Fluorocarbons" which stipulates proper treatment of used	
fluorocarbons through their recovery and destruction put in force from April 1, 2015.	

g) Reducing GHG emissions from installing equipment (Life cycle $\textcircled{4}$ )	Applicable business partners
Business partners are requested to design, develop and propose equipment that contributes to reduce GHG emissions (energy efficiency improvement) from the production equipment	Equipment
<ul> <li>delivered to Hino.</li> <li>* Hino has introduced energy management system (ISO 50001), and has been proactively working on Reducing energy use and GHG emissions.</li> </ul>	

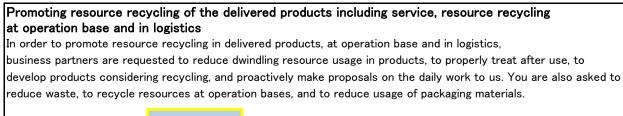
### **3** Promoting Resource Recycling

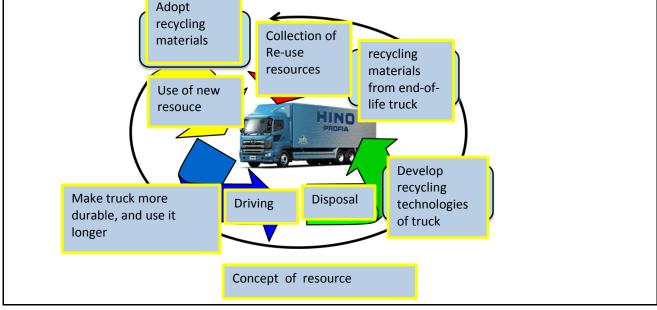
Hino has been promoting various resource recycling initiatives such as utilization of recycling materials, recyclable

design, waste reduction activities in addition to legal compliance in and outside Japan such as Automobile (ELV) Recycling

Law in Japan, EU ELV Directive and EU Resource Efficiency Policy. Business partners are requested to implement resource

recycling initiatives.





# a) Developing technology to reduce usage of dwindling resources to be used in the delivery products

In order to reduce the usage of dwindling resources, business partners are requested to develop the following technology and proactively make proposals

on daily work to us. We willcheck on utilization ratio of the recycling materials where necessary.

- •Promote resource saving design
- Promote utilization of recycling materials

•Promote closed-loop recycling

- •Promote utilization of biomass materials
- \* For biomass materials, please pay sufficient consideration to biodiversity. (For details, please see Chapter 6 Establishment of a Society in Harmony with Nature.)

Applicable business partners

All

<ul> <li>b) Developing materials and products considering proper treatment, reuse and recycling at disposal stage of end-of-life products</li> </ul>	Applicable business partners		
Business partners are requested to implement the following activities so that end-of	All		
life products can be properly treated, reused and recycled at the time of disposal, and	d		
proactively make proposals on daily work to us.			
Materials selection			
•Easy to remove/dismantle			
•Easy disposal process			
Longer product life			
Furthermore, you are requested to explain the proper treatment method and recycling method where necessary. In case where it is unlikely to perform proper treatment of the new materials or products, please contact our responsibleperson in advance.			

c) Reducing waste at operation base and promote recycling	Applicable business partners
For the waste materials at operation bases such as plants, R&D facility, offices, sales offices and logistics facilities, business partners are requested to reduce waste	All
and promote recycling. You are not required to submit any documents to us,	
but we will confirm your activities where necessary.	

d) Reducing usage of packaging materials in logistics	Applicable business partners
Business partners are requested to reduce usage of packaging materials in logistics. You are not required to submit any documents to us, but we will confirm	
	parts,
your activities wherenecessary.	accessories,
	raw materials,
	indirect materials
	Logistics
	Outsourcing
	development

### 4. Reducing Impact on Water Environment

Water is precious resource globally. We request our business partners to reduce usage of water by saving water or other method

both at domestic operation base and at foreign operation base.

We request to set a target for Reducing water usage considering water condition in each country or region,

since water environment is quite different.

# Request to reduce water usage at domestic operation base and at foreign operation base Applicable business partners We request to reduce water usage at operation base (plants, R&D facility, offices, sales offices and logistics facility) considering water environment in each country or region. All Also we request to make a study to introduce rain water usage or recycling water at plant in future. We will confirm the water risks, countermeasures and the actual amount of water used by a designated survey format. We will directly communicate with the intended business partners.)

### **5 Managing Chemical Substances**

Hino has been implementing initiatives to manage chemical substances (i.e. elimination or reduction in use) and

improving recycling rate ahead of Japanese and overseas legislations, such as the EU ELV Directive, the EU REACH

Regulation and the Chemical Substances Control Law of Japan. All applicable business partners are required to deliver

parts and raw materials in compliance with laws, Hino standards, and various quality management manuals pertaining to

the following items, and report the history of their use to Hino.

 (1) Management of elimination or reduction in use of chemical substances in relation to "parts, accessories, raw materials (\*)" for vehicles and outsourcing development vehicles including packaging materials for these products
 (\*) Materials that remain in the vehicle or part at point of sale

Business partners are required to eliminate or reduce chemical substances at development, design preparation/ mass production stage and packaging materials, and to manage materials marking of plastics and rubber products.

# a) Managing chemical substances at development/design and mass production stage Please manage chemical substances elimination, reduction and use information control with Hino technical standards, "Control Method for Substances of Environmental Concern (TSZ0001G)". In case that newly-parts and raw materials are adopted or changes are made in raw materials including mass change, please make sure to submit data of materials and chemical substances used in products into IMDS by the designated deadline.

For "Control Method for Substances of Environmental Concern (TSZ0001G)", please use the latest version. Aforementioned document will be revised once a year in accordance with regulation trends in each country and our policy.

Hino has been implementing IMDS-based material data management globally as a tool for management of chemical substances and recycling rate.

For data entry into IMDS, please refer to "IMDS User Manual" and "Hino IMDS Data Entry Manual".

When we request survey on raw materials or chemical substance data for individual parts or raw materials to business partners, please make sure to submit data into IMDS by the designated deadline.

We may perform process audit of business partners where necessary at the stage of development, design, production preparation and mass production.

In order to be consistent with details reported by IMDS, business partners are requested to manage purchasing parts and materials not to incorporate them in the production process. We also ask you to submit data where necessary.

b) Managing chemical substances in packaging materials	Applicable business partners
	Outsourcing
	development
	vehicles, parts,
When introducing new packaging materials, select materials that do not contain any of the	accessories,
prohibited or restricted substances specified in aforementioned TSZ0001G.	raw materials,
	indirect materials
For 11 prohibited substances including 4 heavy metals, we request to submit Non-content	
Report.	
In case of overeas regulations, we request to submit document such as registration sheet,	
report	
on materials contained and so on.	
Please ask our relevant department about the detail.	

c) Material labeling on plastic/rubber parts	Applicable business partners
<ul> <li>Laws and regulations in relation to this issue started from Europe, and it tends to expand.</li> <li>In 1992, Hino adopted material labeling for plastic/rubber parts that meets the international standards regardless of destination.</li> <li>This material labeling applies to over weighing 100g plastic parts and 200g rubber parts, however, we ask business partners to label materials weighing 100g or less as much as possible.</li> </ul>	Outsourcing development vehicles, parts, accessories

### (2) Managing elimination or reduction in use of chemical substances in relation to "raw materials (\*1), indirect materials, packaging materials (\*2)" used at operation base

(\*1)Materials that don't remain in the vehicle or part at point of sale (\*2)Packaging materials which are delivered to logistics centers of Hino

Business partners are requested to eliminate or reduce in use of chemical substances used in raw materials indirect materials and packaging materials at operation bases, and materials delivered or brought in to Hino.

### a) Managing chemical substances to be delivered or brought in to Hino

Please ensure that all materials (including oil/lubricant contained in equipment, and agrochemicals and other chemicals) to be delivered or brought in to Hino do not contain any of the prohibited substances in raw materials and indirect materials

Please refer to list of All Hino prohibited substance shown in other sheet

### When planning to adopt new raw materials or indirect materials, please submit

b) Managing raw materials and indirect materials

following sheet to following division. "Prohibited substance non-content report" to Safety & Environment Div.

"Safety Data Sheet (SDS)" to adoption planning division

■In order to keep SDS updated, please upload the latest version immediately in case of change in descriptions due to law amendment.

### c) Managing chemical substances in packaging materials We request not to include prohibited substance in packing materials **Packaging materials** Please submit Prohibited substance non-content report or latest SDS, after confirmaing that 11 prohibited substances including 4 heavy metals in packing materials. Please submit registration sheet and report on materials contained in case of regulations in foreign countries. Please submit to Safety & Environment Div. latest SDS in case of its change.

Please refer to list of All Hino prohibited substance shown in other sheet

### (3) Managing elimination or reduction in use of chemical substances Applicable business partners in the business activities of the business partners In addition to (1) and (2), we would like to request our business partners to eliminate or All reduce chemical substances in the business activities. ■ Reducing VOC emissions ■ Reduction in the discharge of substances subject to the PRTR law

Applicable business partners Raw materials, indirect materials, packaging materials, equipment, construction, cleaning, landscaping

Applicable business partners

Raw materials, indirect materials

Applicable business partners

11 prohibited substances including 4 heavy metals: Lead(Pb), Mercury(Hg), Cadmium(Cd), Hexahydric-chrome(Cr+6) Asbestos, PBB, PBDE, HBCD, Deca-BDE, PFOS, DMF (as of Nov., 2016) PBB:Polybrominated biphenyls PBDE:Polybrominated diphenyl ethers HBCD:Hexabromocyclododecane Deca-BDE:Deca-brominated biphenyls PFOS:Perfluorooctanesulfonic acid DMF:Dimethyl fumarate Note: Applicable substance is subject to change due to regulation change.

### Ensuring Compliance with REACH and Other Global Regulations on Chemical Substances

Following the World Summit on Sustainable Development held in Johannesburg in 2002, and adoption of the Strategic

Approach to International Chemicals Management (SAICM), there have been an increasing number of chemical substance

management regulations being implemented globally.

The international trend in regulations on chemical substances is changing from hazard management, which focuses

only on the toxicity of individual substances, to risk management, which takes into consideration the degree of impact on

people, plants and animals.

For this reason, it is necessary to also consider in what sort of situation the chemical substances are being used.

In addition to the Japanese Chemical Substances Control Law, and the European ELV Directive and REACH Regulation,

North America and Asia are introducing their own regulations on chemical substances. These regulations require corporations to collect information on the chemical substance content of their products and manage their supply chains.

### 6 Fostering a Society in Harmony with Nature

Hino understands that harmonising with nature is fundamental of business activities. We undertake society in harmony

with nature from nature conservation to biodiversity.

We request that business partners give a maximum consideration to biodiversity, as well as implement to establish

a society in harmony with nature.

# Delivered products (\*) and activities at operation base which contribute to biodiversity and promote harmony with nature

Hino requests that business partners deliver products, implement activities at operation base with a focus on biodiversity, and minimize adverse effect on the nature. Furthermore, you are requested to proactively propose products that contribute to biodiversity.

(\*) Including service

# a) Deliver products that contribute to biodiversity Business partners are requested to develop products that minimize effect on biodiversity tracking back to raw materials. Especially, in case of using plant-derived raw materials, you are required to substantially consider biodiversity. We will check if there are no effect on biodiversity during raw material production where necessary.

# b) Activities at operation base that contribute to biodiversity Business partners are requested to formulate environmental policy on biodiversity and minimize effect on nature caused by development. We will check on activity status where necessary. In addition to collaboration or partnership with regions or NGOs which tackle nature conservation, we would like to ask you to implement such activities as much as possible to make nature environment ever better.

c) Harmony with nature by promoting activities from Chapter 1 to 5	Applicable business partners
Promoting activities from "1. Establishment of Environmental Management System", "2.Reducing GHG Emissions", "3. Reduce Impact on Water Environment",	All
"4. Promotion of Resource Recycling", "5. Management of Chemical Substances",	
which lead to indirectly establishment of a society in harmony with nature.	
Therefore, we would like to ask you to strengthen such activities considering	
a society in harmony with nature.	

# Glossary

### Laws, Regulations and Policy

### (1) Automobile (ELV) Recycling Law

In order to promote the recycling and proper handling of End-of-Life Vehicles, the Automobile (ELV) Recycling Law enforced in 2005 obliges automobile manufactures and related business operators to play appropriate roles.

### (2) EU ELV Directive

The ELV Directive on the recycling of End-of-Life Vehicles, entered into force in 2000 (2000/53/EC). To reduce the environmental impact of End-of-Life Vehicles, this directive requires member states to restrict the use of chemical substances in vehicle parts and establish a network for recovering ELVs to increase the recycling rate. This directive does not apply tocertain chemical substances that cannot be replaced by other substances

### (3) EU Resource Efficiency Policy

It stipulates the basic policy to aim for establishment of sustainable and high resource efficiency recycling-based society. in consideration of reliability.

### (4) EU REACH Regulation

EU's regulation on the Registration, Evaluation, Authorization and Restriction of Chemicals, entered into force in 2007 < (EC) No1907/2006>

It places greater responsibility on industry to manage chemical substances. Under this regulation, each company is required to identifychemical substances used by the company or contained in its product and assess the risks from them.

### (5) Chemical Substances Control Law of Japan

The law pertaining to the examination of chemical substances, and regulation of their manufacture, etc. enacted in 1974. This law requires prior examination of new industrial chemical substances and regulation of their manufacture and import into Japan dependingon the hazardous properties of the substances. The primary objective of this law is to protect human health and plants/animals from possible hazards from chemical substances by evaluating the bioaccumulation potential, of degradation properties, and toxicity chemical substances and controlling their manufacture and import.

### (6) TSCA (Toxic Substances Control Act) of the USA

This act, instituted in 1976, is intended to protect human health and the environment from exposure to hazardous chemicals. Under the TSCA, the Environmental Protection Agency (EPA) requires information management (reporting and record-keeping), testing, and restrictions relating to chemical substances and/or mixtures, and regulates the production, importation, use, and disposal of specific chemicals.

### (7) EU's Packaging and Packaging Waste Directive

The directive on packaging and packaging waste, entered into force in 1994 (94/62/EC)

To reduce the environmental impact by packaging, this directive requires the member tates to restrict the use of chemical substances in packaging materials and establish a recovery and recycling system to increase the recycling rate.

### (8) EU CLP Regulation

EU's regulation on the Classification, Labeling, and Packaging of substances and mixtures, entered into force in 2009 <(EC) 1272/2008>

This regulation has replaced earlier relevant directives to comply with the Globally Harmonized System of Classification and Labeling of Chemicals (GHS). This regulation requires EU-based manufacturers and importers of chemical substances to classify the substances by hazard, notify the classification to the appropriate governmental agency, and affix labels to chemical substances.

### (9) PRTR (Pollutant Release and Transfer Register) System

PRTR is a system to grasp and collect data, and disseminate information on the amount of various hazardous chemical substances released in the environment, transferred from industrial facilities contained waste, and how they generated. Any industrial facility that is using more than a certain amount of specified hazardous chemical substances is required to report the amounts of such chemicals released annually or transferred from facility, whereupon the administrative body collects and disseminate such information.

### (10) The Aichi Biodiversity Targets

New global target for post 2011 pertinent to biodiversity, which was adopted at the 10th Conference of the Parties in 2010

### (11) The National Biodiversity Strategy of Japan 2012-2020

National basic plan pertinent to conservation and sustainable use of biodiversity based on "Convention of Biological Diversity" and "Basic Act on Biodiversity"

# Other Glossary

### (1)ISO 14001

International standards pertinent to environmental management system

### (2) Life cycle

All stages ranging from raw material procurement, production, distribution, use, maintenance, disposal to recycling of products and services

### (3) LCA (Life Cycle Assessment)

A method of evaluating a product's environmental impact on products and services throughout the product life cycle, from design, production, use to disposal

### (4)Eco-VAS(Eco-Vehicle Assessment System)

Hino's comprehensive environmental impact evaluation system that allows the systematic assessment of the environmental impact a vehicle will have as the result of its production, use and disposal

### (5) Low GWP chlorofluorocarbon (CFC)

CFC with low Global Warming Potential (GWP), which has less effect on global warming.

### (6) ELV(End of Life Vehicle)

Any vehicle that has come to the end of its useful life under the Automobile (ELV) Recycling Law, all vehicles collected by collection operators are defined as ELV.

### (7) Closed-loop recycling

Wastes such as scrap of end-of-life product are recycled into the same products.

### (8) Vehicle parts

Parts for mass-produced or special purpose vehicles, and service parts

### (9) Raw materials

Sheet steel, steel, coating, adhesives, oil, coolants, etc. used at Hino vehicle production plants

### (10) Indirect materials

Cleaning solvents, cutting oil etc. that are not part of a vehicle but are used at Hino vehicle production plants. In some cases, paint and adhesive can be included.

Please note that indirect materials in this guideline are different from Hino sub-materials to unify them.

### (11) Accessories

Genuine Hino parts installed at Hino dealerships (e.g. floor mats, side door deflectors, navigation systems, etc.)

### (12) Packaging materials

Packaging materials delivered directly to Hino, and those used for the shipment/transportation of vehicle parts and accessories

### (13) VOC (Volatile Organic Compounds)

Volatile organic compounds, such as solvents of paints and adhesives that tend to evaporate under normal temperatures and pressures

### (14) IMDS (International Material Data System)

Standardized system to collect material data in the automotive industry. Suppliers of vehicle parts, etc. are requested to enter data on product materials and contained chemical substances using a standardized format and process.

### (15) SDS (Safety Data Sheet)

This describes necessary information to safely handle chemical substances or raw materials containing chemical substances

### (16) GADSL (Global Automotive Declarable Substance List)

Standardized list of reportable chemical substances in the automotive industry. The list has been agreed upon by the automotive manufacturers, automotive parts suppliers, and chemical manufacturers in Japan, Europe, and the U.S. to use when data is entered into the IMDS.

# MEMO

Supplement

1. We shall not disclose any report or documentation provided by business partners externally.

 The contents of this guideline are subject to change due to revision of laws and regulations or internal rules. Please check our website for updates accordingly.





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