



[Translation]

April 26, 2018

To Whom It May Concern

Company Name: Hino Motors, Ltd.
Representative: Yoshio Shimost, President & CEOst
(Code Number: 7205 TSE, 1st section, NSE, 1st section)
Contact Person: Masashi Ueno
General Manager,
Corporate Communications Dept.,
Public Affairs Div.
Phone: (042) 586-5494
Parent Company: Toyota Motor Corporation
Representative: Akio Toyodast, Presidentst
(Code Number: 7203 TSE, 1st section, NSE, 1st section)

Notification on the Differences Between Non-Consolidated Results for This Term and Those for the Previous Term

Hino Motors Ltd, (“Hino”) hereby announces that there emerged the following differences between the non-consolidated results for the term ended March 2018 (April 1, 2017 to March 31, 2018) and the results for the previous term.

1. Differences between full-year non-consolidated results (Apr. 1, 2017 to Mar. 31, 2018) and those for the previous term

[unit: million yen]

	Net Sales	Operating Income	Ordinary Income	Profit	Profit per Share
Actual results for FY2017 (A)	1,215,819	23,846	32,191	25,669	(Yen) 44.75
Actual results for FY2018 (B)	1,330,573	32,785	42,586	35,255	61.43
Amount of difference (B-A)	114,754	8,938	10,394	9,586	—
Rate of difference (%)	9.4%	37.5%	32.3%	37.3%	—

2. Reason for this announcement

The differences between the financial results for the current fiscal year and those for the previous fiscal year exceed certain amounts, obligating us to disclose the increased amount of profit.

3. Reason for these differences

The increase in profit is attributable to the rise in operating income mainly due to the growth of overseas sales volume and the yen depreciation.