

Financial Results for the Second Quarter (Interim) of the Fiscal Year Ending March 31, 2026
[Japanese GAAP] (Consolidated)
English translation from the original Japanese-language document



November 4, 2025

Stock Listing: Tokyo and Nagoya

Name of Listed Company: Hino Motors, Ltd.
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Scheduled Date of Dividend Payment Start: -

Supplementary materials for the interim financial results: Yes

Investor conference for the interim financial results: Yes (For Mass Media and Analysts)

(Amounts are rounded down to the nearest one million yen)

1. Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending March 31, 2026 (April 1, 2025–September 30, 2025)

(1) Consolidated Financial Results (Cumulative) (% of change from the same quarter of the previous year)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
1H of FY 2026	742,859	-12.4	38,073	58.0	36,541	87.9	22,502	—
1H of FY 2025	847,546	12.2	24,096	256.1	19,447	209.1	-219,598	—

(Note) Comprehensive income: 1H of FY 2026: ¥ 31,036 million (—%) 1H of FY 2025: ¥ -207,108 million (—%)

	Profit per share	Diluted profit per share
	Yen	Yen
1H of FY 2026	39.20	—
1H of FY 2025	-382.56	—

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
1H of FY 2026	1,320,788	277,472	15.6
FY 2025	1,478,180	251,020	12.1

(Reference) Equity capital: 1H of FY 2026: ¥ 205,633 million FY 2025: ¥ 178,468 million

2. Dividends

	Dividends per share				
	1Q	2Q	3Q	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
FY 2025	—	0.00	—	0.00	0.00
FY 2026	—	0.00			
FY 2026 (forecast)			—	—	—

(Note) Changes from the latest dividend forecast: None

3. Forecasts of Consolidated Financial Results for the Fiscal Year Ending March 31, 2026 (April 1, 2025 – March 31, 2026)

(% of change from FY2025)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Profit per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
FY 2026	1,500,000	-11.6	65,000	13.1	60,000	52.6	40,000	—	69.68

(Note) Changes from the latest financial forecast: Yes

*Notes

(1) Changes in significant subsidiaries (changes of specified subsidiaries resulting in changes in scope of consolidation) during the current interim term: None

(2) Application of the accounting procedures for producing interim consolidated financial statements: None

(3) Changes in accounting policies, accounting estimates and restatements:

- 1) Changes in accounting policies due to revisions of accounting standards: None
- 2) Changes in accounting policies due to reasons other than above 1): None
- 3) Changes in accounting estimates: None
- 4) Restatements: None

(4) Number of outstanding shares (common stock)

1) Number of outstanding shares (including treasury stock) at end of term	1H of FY 2026	574,580,850 shares	FY 2025	574,580,850 shares
2) Number of treasury stock at end of term	1H of FY 2026	536,442 shares	FY 2025	536,216 shares
3) Average number of shares (interim consolidated cumulative period)	1H of FY 2026	574,044,516 shares	1H of FY 2025	574,028,810 shares

*Summary of financial results for the second quarter (interim) is out of scope of audit by Certified Public Accountants or Audit companies.

*Statement regarding the proper use of financial forecasts and other remarks

Descriptions regarding the future, including the financial projections contained in this report, are based on certain assumptions currently available to the Company, which are, at the discretion of the Company, deemed reasonable, and the Company gives no guarantees that it will achieve these results. In addition, actual financial results may significantly vary due to various factors.

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1. Qualitative Information Regarding the Financial Performance for the Current Quarter

(1) Information on Consolidated Operating Results

As for the Japanese domestic truck and bus market during the current interim period, the demand for light-duty trucks dropped from the previous year due to the issue with supply, while the demand for medium and heavy-duty trucks was unchanged from the previous year. In the bus market, the demand for large-sized sightseeing buses grew thanks to the recovery of demand from foreign visitors to Japan, etc., but the total demand for buses was unchanged from the previous year. As a result, the total demand for heavy-duty, medium-duty, light-duty trucks, and buses decreased to 73.6 thousand units by 6.8 thousand units (-8.4%).

As for Japanese domestic sales, the total sales volume of trucks and buses was 15.3 thousand units, a decrease of 5.3 thousand units (-25.8%) compared to the same quarter in the previous year mainly due to a decrease in sales of light-duty trucks.

As for overseas trucks and buses market, mainly the due to the economic downturn in ASEAN countries, overseas sales volume of trucks and buses was 35.0 thousand units, a decrease of 10.9 thousand units (-23.7%) compared to the same quarter in the previous year.

As a result of the above, total unit sales of Hino Brand trucks and buses were 50.3 thousand units, a decrease of 16.2 thousand units (-24.3%) compared to the same quarter in the previous year.

As for the volume of sales to Toyota Motor Corporation, total sales volume was 77.7 thousand units, an increase of 8.0 thousand units (11.4%) compared to the same quarter in the previous year, mainly the due to an increase in the sales volume of SUVs.

As a result of the above, net sales in the current interim period were ¥742,859 million, which is a decrease of ¥104,686 million (-12.4%) as compared to the same quarter in the previous year. As for profit and loss, due to the reduction of fixed costs despite the drop in unit sales inside and outside Japan, operating income was ¥38,073 million which is an increase of ¥13,976 million (58.0%) compared to the same quarter in the previous year, ordinary income was ¥36,541 million which is an increase of ¥17,093 million (87.9%) compared to the same quarter in the previous year, and profit attributable to owners of parent was ¥22,502 million, which is an increase of ¥242,100 million (loss attributable to owners of parent of ¥219,598 million in the same quarter in the previous year) compared to the same quarter in the previous year.

The performance in each segment is as follows:

(Japan)

In the Hino brand business, sales of trucks and buses to the Japanese market decreased mainly due to a decrease in unit sales of light-duty trucks. Overseas sales decreased due to a decline in unit sales to Asia and North America. Furthermore, sales to Toyota decreased due to a decrease in sales of light-duty trucks despite an increase in unit sales of SUV.

As a result, net sales were ¥512,142 million, a decrease of ¥80,331 million (-13.6%) compared to the same quarter in the previous year. In terms of profit and loss, the profit (operating income) in this segment increased by ¥8,014 million (56.3%) compared to the same quarter in the previous year to ¥22,261 million.

(Asia)

Net sales decreased ¥21,769 million (-10.4%) compared to the same quarter in the previous year to ¥187,998 million, mainly due to a decrease in unit sales in Indonesia. The profit (operating income) in this segment was ¥8,685 million, a decrease of ¥2,455 million (-22.0%) compared to the same quarter in the previous year.

(Other)

Net sales were ¥135,545 million, a decrease of ¥35,201 million (-20.6%) compared to the same quarter in the previous year, due to a decrease in the number of units sold in North America and Latin America. The profit (operating income) in this segment was ¥5,761 million, an increase of ¥5,260 million compared to the same quarter in the previous year (a profit of ¥501 million in the same period of the previous fiscal year).

(2) Information on Consolidated Financial Position

Total assets at the end of the first half decreased to ¥1,320,788 million by ¥157,391 million compared to the end of the previous fiscal year. This is mainly because cash and deposits decreased by ¥93,871 million and notes and accounts receivable – trade decreased by ¥26,675 million.

Liabilities decreased to ¥1,043,316 million by ¥183,843 million compared to the end of the previous fiscal year. This is mainly because provision for certification-related loss decreased by ¥97,237 million and long-term accounts payable - other decreased by ¥19,670 million.

The decreases in cash and deposits and provision for certification-related loss are attributable to the payment of part of a criminal penalty and a civil penalty based on the settlement with the U.S. authorities regarding the engine certification issue of Hino Motors.

Net assets increased to ¥277,472 million by ¥26,451 million compared to the end of the previous fiscal year. This is mainly because profit attributable to owners of parent of ¥22,502 million was posted.

(3) Information on Forecasts of Consolidated Financial Results

We have revised the full-year consolidated earnings forecast, while considering the variation in the number of vehicles manufactured as entrusted by Toyota Motor Corporation and the situation of domestic and overseas sales of our trucks and buses.

(Consolidated Earnings Forecast for the Full Fiscal Year)

Net sales	¥1,500,000 million
Operating income	¥65,000 million
Ordinary income	¥60,000 million
Profit attributable to owners of parent	¥40,000 million
Japan unit sales of trucks and buses.....	33.0 thousand units
Overseas unit sales of trucks and buses	75.5 thousand units
Unit sales of Toyota brand vehicles.....	165.5 thousand units

* The above forecasts are created based on the information available to the company and on certain assumptions deemed reasonable and are not guaranteed to be achieved.

2. Interim Consolidated Financial Statements and Major Notes

(1) Interim Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2025	As of September 30, 2025
Assets		
Current assets		
Cash and deposits	193,603	99,732
Notes and accounts receivable - trade	263,208	236,533
Merchandise and finished goods	197,832	187,522
Work in process	44,951	40,926
Raw materials and supplies	45,464	41,887
Other	94,361	81,859
Allowance for doubtful accounts	(3,245)	(3,279)
Total current assets	836,177	685,182
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	185,139	183,140
Machinery, equipment and vehicles, net	81,349	85,073
Land	124,201	124,371
Other, net	52,146	39,236
Total property, plant and equipment	442,836	431,821
Intangible assets	34,357	34,384
Investments and other assets		
Investment securities	102,776	109,087
Deferred tax assets	11,694	10,426
Other	53,404	52,975
Allowance for doubtful accounts	(3,067)	(3,087)
Total investments and other assets	164,808	169,400
Total non-current assets	642,003	635,606
Total assets	1,478,180	1,320,788
Liabilities		
Current liabilities		
Notes and accounts payable - trade	235,221	212,953
Short-term borrowings	365,543	359,076
Current portion of bonds payable	8,418	11,381
Current portion of long-term borrowings	8,511	7,141
Accounts payable - other	※ 50,817	※ 33,134
Income taxes payable	7,209	6,714
Provision for product warranties	105,551	90,818
Provision for certification related loss	125,396	28,159
Other provisions	8,784	8,345
Other	105,913	102,941
Total current liabilities	1,021,370	860,665
Non-current liabilities		
Bonds payable	6,703	6,943
Long-term borrowings	18,351	14,842
Long-term accounts payable - other	※ 58,510	※ 38,839
Deferred tax liabilities	36,777	37,182
Deferred tax liabilities for land revaluation	2,806	2,759
Retirement benefit liability	43,175	43,128
Other provisions	1,559	1,428
Other	37,904	37,526
Total non-current liabilities	205,789	182,651
Total liabilities	1,227,159	1,043,316

(Millions of yen)

	As of March 31, 2025	As of September 30, 2025
Net assets		
Shareholders' equity		
Share capital	72,717	72,717
Capital surplus	66,299	66,318
Retained earnings	(39,243)	(16,635)
Treasury shares	(201)	(201)
Total shareholders' equity	99,571	122,199
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	34,938	38,750
Deferred gains or losses on hedges	(20)	(55)
Revaluation reserve for land	2,290	2,196
Foreign currency translation adjustment	13,948	15,508
Remeasurements of defined benefit plans	27,738	27,033
Total accumulated other comprehensive income	78,896	83,433
Non-controlling interests	72,552	71,839
Total net assets	251,020	277,472
Total liabilities and net assets	1,478,180	1,320,788

(2) Interim Consolidated Statements of Income and Interim Consolidated Statements of Comprehensive Income
[Interim Consolidated Statements of Income]
[Consolidated Interim of FY 2026 and FY 2025 (Cumulative)]

(Millions of yen)

	Six months ended September 30, 2024	Six months ended September 30, 2025
Net sales	847,546	742,859
Cost of sales	703,997	612,513
Gross profit	143,548	130,346
Selling, general and administrative expenses		
Salaries and allowances	28,698	28,200
Provision for bonuses	4,233	4,602
Retirement benefit expenses	1,403	1,194
Other	85,116	58,276
Total selling, general and administrative expenses	119,452	92,273
Operating profit	24,096	38,073
Non-operating income		
Interest income	1,162	1,070
Dividend income	1,872	1,542
Foreign exchange gains	—	1,415
Share of profit of entities accounted for using equity method	1,093	460
Miscellaneous income	1,937	3,136
Total non-operating income	6,066	7,625
Non-operating expenses		
Interest expenses	6,765	7,147
Foreign exchange losses	2,205	—
Miscellaneous expenses	1,744	2,010
Total non-operating expenses	10,715	9,157
Ordinary profit	19,447	36,541
Extraordinary income		
Gain on sale of investment securities	8,030	236
Gain on sale of non-current assets	429	22
Reversal of provision for North America certification related loss	—	409
Reversal of provision for domestic certification related loss	4,110	200
Other	131	187
Total extraordinary income	12,702	1,056
Extraordinary losses		
Loss on sale and retirement of non-current assets	1,469	930
Impairment losses	3,214	—
Loss related to certification in North America - EL	230,065	—
Settlement payment - product liability	—	888
Loss on liquidation of subsidiaries and associates	5,369	1,501
Other	745	805
Total extraordinary losses	240,863	4,126
Profit (loss) before income taxes	(208,713)	33,471
Income taxes - current	9,617	※ 7,242
Income taxes - deferred	(771)	(203)
Total income taxes	8,845	7,039
Profit (loss)	(217,559)	26,432
Profit attributable to non-controlling interests	2,039	3,930
Profit (loss) attributable to owners of parent	(219,598)	22,502

[Interim Consolidated Statements of Comprehensive Income]
[Consolidated Interim of FY 2026 and FY 2025 (Cumulative)]

(Millions of yen)

	Six months ended September 30, 2024	Six months ended September 30, 2025
Profit (loss)	(217,559)	26,432
Other comprehensive income		
Valuation difference on available-for-sale securities	(2,884)	3,983
Deferred gains or losses on hedges	(219)	(74)
Foreign currency translation adjustment	12,897	1,258
Remeasurements of defined benefit plans, net of tax	(450)	(752)
Share of other comprehensive income of entities accounted for using equity method	1,107	189
Total other comprehensive income	10,450	4,604
Comprehensive income	(207,108)	31,036
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	(211,031)	27,132
Comprehensive income attributable to non-controlling interests	3,923	3,903

(3) Notes to Interim Consolidated Financial Statements

(Notes on Going Concern Assumption)

There is no related information.

(Notes on Significant Changes in the Amount of Shareholders' Equity)

There is no related information.

(Notes on Interim Consolidated Balance Sheets)

1. Guaranteed liabilities

The company provides guarantees for loans from financial institutions other than consolidated companies.

	FY 2025 (Mar. 31, 2025)	1H of FY 2026 (Sep. 30, 2025)
Auto Loans	¥1 million	¥0 million
Housing Loans for Employees	¥104 million	¥83 million
Total	¥105 million	¥84 million

2. *Long-term accounts payable - other

The accounts payable – other and long-term accounts payable – other in the interim period of the current consolidated fiscal year include the payables of a criminal penalty attributable to the engine certification issue of Hino Motors.

	FY 2025 (Mar. 31, 2025)	1H of FY 2026 (Sep. 30, 2025)
Accounts payable - other	¥19,503 million	¥19,419 million
Long-term accounts payable - other	¥58,510 million	¥38,839 million

(Notes on Interim Consolidated Statements of Income)

* The Hino Group does not post the income taxes for the international minimum taxable amount for the fiscal year under review, including the interim period of the current fiscal year, in accordance with Paragraph 7 of “Accounting for and Disclosure of Current Taxes Related to the Global Minimum Tax Rules, etc.” (The Practical Solution No.46, March 22, 2024).

(Regarding Shareholders' Equity, etc.)

I First Half of the Previous Fiscal Year (From April 1, 2024 to September 30, 2024)

1. Dividend payment amount

There is no related information.

2. Dividends with a record date in the current first half but with an effective date after the end of the current first half

There is no related information.

II First Half of the Current Fiscal Year (From April 1, 2025 to September 30, 2025)

1. Dividend payment amount

There is no related information.

2. Dividends with a record date in the current first half but with an effective date after the end of the current first half

There is no related information.

(Notes on Segment Information, etc.)

【Segment Information】

I First Half of the Previous Fiscal Year (From April 1, 2024 to September 30, 2024)

1. Information on Amounts for Sales and Profits or Losses for Each Reporting Segment and Breakdown of Revenue

(Millions of yen)

	Report Segment			Other *1	Total	Adjusted Amount*2	Consolidated financial statements amount *3
	Japan	Asia	Total				
Net Sales							
Trucks and buses	249,553	114,800	364,354	97,387	461,741	—	461,741
Vehicles for Toyota	60,014	167	60,181	—	60,181	—	60,181
Spare parts	39,600	17,096	56,697	27,252	83,950	—	83,950
Other	122,826	73,942	196,768	44,904	241,672	—	241,672
Sales to External Customers	471,994	206,007	678,001	169,544	847,546	—	847,546
Inter-Segment Sales and Transfers	120,479	3,760	124,240	1,202	125,442	-125,442	—
Total	592,473	209,768	802,241	170,746	972,988	-125,442	847,546
Segment Profit (Losses)	14,247	11,140	25,388	501	25,889	-1,792	24,096

*1 The “other” section is the regions not included in the reporting segments, and includes North America and Oceania etc.

*2 The adjusted amount of Segment Profit of ¥-1,792 million includes inter-segment eliminations and adjustments for inventory assets.

*3 Segment Profit are adjusted with operating income in the interim consolidated statement of income.

2. Impairment losses on non-current assets and information concerning goodwill, etc., for each reporting segment
(Significant impairment losses on non-current assets)

In the “Other” segment, an impairment loss was posted for machinery, equipment, etc. whose profitability dropped and are no longer recoupable.

The amount of said impairment losses recorded was ¥ 3,214 million in the first half of the current fiscal year.

II First Half of the Current Fiscal Year (From April 1, 2025 to September 30, 2025)

1. Information on Amounts for Sales and Profits or Losses for Each Reporting Segment and Breakdown of Revenue

(Millions of yen)

	Report Segment			Other *1	Total	Adjusted Amount*2	Consolidated financial statements amount *3
	Japan	Asia	Total				
Net Sales							
Trucks and buses	214,645	88,563	303,208	61,057	364,266	—	364,266
Vehicles for Toyota	44,592	116	44,709	—	44,709	—	44,709
Spare parts	42,465	14,870	57,335	24,870	82,205	—	82,205
Other	122,073	80,837	202,911	48,767	251,678	—	251,678
Sales to External Customers	423,776	184,387	608,164	134,695	742,859	—	742,859
Inter-Segment Sales and Transfers	88,365	3,610	91,976	850	92,826	-92,826	—
Total	512,142	187,998	700,140	135,545	835,686	-92,826	742,859
Segment Profit (Losses)	22,261	8,685	30,947	5,761	36,708	1,364	38,073

*1 The “other” section is the regions not included in the reporting segments, and includes North America and Oceania etc.

*2 The adjusted amount of Segment Profit of ¥1,364 million includes inter-segment eliminations and adjustments for inventory assets.

*3 Segment Profit are adjusted with operating income in the interim consolidated statement of income.

2. Impairment losses on non-current assets and information concerning goodwill, etc., for each reporting segment

There is no related information.

(Regarding Revenue Recognition)

The breakdown of revenues from contracts with clients is as shown in “Notes (Segment Information, etc.).”

(Per share Information)

The interim profit (loss) per share and the basis for calculating it are as follows.

Item	1H of FY 2025 (From April 1, 2024 to September 30, 2024)	1H of FY 2026 (From April 1, 2025 to September 30, 2025)
Interim profit (loss) per share	-382.56	39.20
(Basis of calculation)		
Interim profit (loss) attributable to owners of parent (Millions of yen)	-219,598	22,502
Amount not attributable to common shareholders (Millions of yen)	—	—
Interim profit (loss) attributable to owners of parent associated with common shares (Millions of yen)	-219,598	22,502
Average number of common shares (Shares)	574,028,810	574,044,516

(Note) Diluted interim net income per share is not written, because there are no dilutive shares.

(Contingent Liabilities)

- Certification issues

Regarding the falsification for engine certification, we have continued communication with relevant institutions. The amounts that can be estimated reasonably have been reflected in interim consolidated financial statements, based on the costs of compensation for gas mileage to customers regarding engine certification issues in the Japanese market, etc., and the agreement through the settlement with the U.S. authorities regarding the falsification for engine certification in the U.S. market.

Meanwhile, expenses stemming from settlements related to certification issues with government authorities in countries other than the U.S. have not been reflected on interim consolidated financial statements as it is difficult to reasonably calculate the amount of impact at this point in time.

- Litigation against our company and subsidiaries outside Japan

Class action lawsuit in New Zealand

On March 3, 2025 (local time), our company was sued in the Palmerston North High Court, New Zealand.

The plaintiffs sued our company as a class action on behalf of all persons who between March 4, 2010 and March 3, 2025 purchased, exchanged or leased vehicles equipped with diesel engines manufactured by our company between January 1, 2003 and August 22, 2022. The plaintiffs claim, among other things, to have suffered damage as a result of fraudulent and other acts related to violations of emission performance standards and fuel economy standards for our company's engines.

In the complaint in this lawsuit, the plaintiffs claim damages, but the specific amounts claimed by the plaintiffs have not been disclosed in any way.

The claims and details concerning damages claimed by the plaintiffs in the class action lawsuit in New Zealand are currently being confirmed. Loss may arise depending on the result of this lawsuit, but as it is difficult to reasonably calculate the impact at this point, it has not been reflected on the interim consolidated financial statements.

3. Supplementary Information

(1) Actual Production (Consolidated)

Category	1H of FY 2025 (From April 1, 2024 to September 30, 2024)	1H of FY 2026 (From April 1, 2025 to September 30, 2025)	Change
Trucks and buses	63,667 units	46,456 units	-17,211 units
Toyota brand vehicles	69,707 units	77,657 units	7,950 units

(2) Actual Sales (Consolidated)

Category		1H of FY 2025 (From April 1, 2024 to September 30, 2024)		1H of FY 2026 (From April 1, 2025 to September 30, 2025)		Change	
		Volume (Units)	Amount (Millions of yen)	Volume (Units)	Amount (Millions of yen)	Volume (Units)	Amount (Millions of yen)
	Japan	20,607	172,194	15,299	163,369	-5,308	-8,824
	Overseas	45,919	289,476	35,042	200,887	-10,877	-88,589
	Supplies of parts for overseas production	—	70	—	8	—	-62
Total trucks and buses		66,526	461,741	50,341	364,266	-16,185	-97,475
Total Toyota brand		69,707	60,181	77,657	44,709	7,950	-15,472
	Japan	—	37,723	—	39,552	—	1,829
	Overseas	—	46,226	—	42,652	—	-3,573
Total service parts		—	83,950	—	82,205	—	-1,744
	Japan	—	103,213	—	109,288	—	6,074
	Overseas	—	15,134	—	9,057	—	-6,077
	Toyota	—	123,324	—	133,333	—	10,008
Total others		—	241,672	—	251,678	—	10,005
Total net sales		—	847,546	—	742,859	—	-104,686

(Note) Amounts are rounded down to the nearest one million yen.