Financial Results for the Second Quarter (Interim) of the Fiscal Year Ending March 31, 2025 [Japanese GAAP] (Consolidated)



English translation from the original Japanese-language document

October 29, 2024

Name of Listed Company: Hino Motors, Ltd. Stock Listing: Tokyo and Nagoya

Code Number: 7205 URL: https://www.hino.co.jp/

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Scheduled Date of Interim Financial Statements Filing: November 5, 2024

Scheduled Date of Dividend Payment Start: -

Supplementary materials for the interim financial results: Yes

Investor conference for the interim financial results: Yes (For Mass Media and Analysts)

(Amounts are rounded down to the nearest one million yen)

1. Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending March 31, 2025 (April 1, 2024–September 30, 2024)

(1) Consolidated Financial Results (Cumulative)

(% of change from the same quarter of the previous year)

	Net sales		Operating income		Operating income		Ordinary inco	ome	Profit attributa owners of pa	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%		
1H of FY 2025	847,546	12.2	24,096	256.1	19,447	209.1	-219,598	_		
1H of FY 2024	755,388	3.0	6,766	-59.3	6,291	-69.4	76	-97.8		

(Note) Comprehensive income: 1H of FY 2025: ¥ -207,108 million (−%) 1H of FY 2024: ¥ 18,674 million (-28,6%)

	Profit per share	Diluted profit per share
	Yen	Yen
1H of FY 2025	-382.56	_
1H of FY 2024	0.13	_

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
1H of FY 2025	1,411,044	250,654	12.9
FY 2024	1,464,375	463,420	26.8

(Reference) Equity capital: 1H of FY 2025: ¥ 181,383 million FY 2024: ¥ 392,049 million

2. Dividends

	Dividends per share					
	1Q	2Q	3Q	Year-end	Annual	
	Yen	Yen	Yen	Yen	Yen	
FY 2024	_	0.00	_	0.00	0.00	
FY 2025	_	0.00				
FY 2025 (forecast)			_	0.00	0.00	

(Note) Changes from the latest dividend forecast: Yes

3. Forecasts of Consolidated Financial Results for the Fiscal Year Ending March 31, 2025 (April 1, 2024 – March 31, 2025)

(% of change from FY2024)

	Net sale	S	Operating income		Ordinary income		Profit attributable to owners of parent		Profit per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
FY 2025	1,650,000	8.8	30,000	_	25,000	_	-220,000	_	-383.25

(Note) Changes from the latest financial forecast: Yes

*Notes

- (1) Changes in significant subsidiaries (changes of specified subsidiaries resulting in changes in scope of consolidation) during the current term: None
- (2) Application of the accounting procedures for producing interim consolidated financial statements: None
- (3) Changes in accounting policies, accounting estimates and restatements:

1) Changes in accounting policies due to revisions of accounting standards: Yes

2) Changes in accounting policies due to reasons other than above 1): None

3) Changes in accounting estimates: None

4) Restatements: None

(4) Number of outstanding shares (common stock)

1) Number of outstanding shares (including treasury stock) at end of term

2) Number of treasury stock at end of term

3) Average number of shares (interim consolidated cumulative period)

ار	K)			
	1H of FY 2025	574,580,850 shares	FY 2024	574,580,850 shares
	1H of FY 2025	535,959 shares	FY 2024	554,874 shares
	1H of FY 2025	574,028,810 shares	1H of FY 2024	574,026,599 shares

^{*}Summary of financial results for the second quarter (interim) is out of scope of audit by Certified Public Accountants or Audit companies.

Descriptions regarding the future, including the financial projections contained in this report, are based on certain assumptions currently available to the Company, which are, at the discretion of the Company, deemed reasonable, and the Company gives no guarantees that it will achieve these results. In addition, actual financial results may significantly vary due to various factors.

^{*}Statement regarding the proper use of financial forecasts and other remarks

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1. Qualitative Information Regarding the Financial Performance for the Current Quarter

(1) Information on Consolidated Operating Results

As for the Japanese domestic truck market during the current first half, production at each company recovered as parts supply improved. As a result, the total demand for heavy-duty, medium-duty, and light-duty trucks increased to 80.4 thousand units by 3.7 thousand units (4.8%).

As for Japanese domestic sales, the total sales volume of trucks and buses was 20.6 thousand units, an increase of 1.5 thousand units (7.7%) compared to the same quarter in the previous year due to steady sales of some heavy-duty truck models for which shipment was resumed.

As for overseas trucks and buses market, mainly due to the decline in sales in ASEAN countries, overseas sales volume of trucks and buses was 45.9 thousand units, a decrease of 2.4 thousand units (-4.9%) compared to the same quarter in the previous year.

As a result of the above, total unit sales of Hino Brand trucks and buses were 66.5 thousand units, a decrease of 0.9 thousand units (-1.3%) compared to the same quarter in the previous year.

As for the volume of sales to Toyota Motor Corporation, the sales volume of SUVs and light-duty trucks increased. As a result, total sales volume was 69.7 thousand units, an increase of 8.9 thousand units (14.6%) compared to the same quarter in the previous year.

As a result of the above, net sales in the current first half were \(\frac{4}847,546\) million, which is an increase of \(\frac{4}92,157\) million (12.2%) as compared to the same quarter in the previous year. As for profit and loss, due to the depreciation of the yen and an increase in domestic unit sales despite a decrease in overseas unit sales, operating income was \(\frac{4}{2}4,096\) million which is an increase of \(\frac{4}17,329\) million (256.1%) compared to the same quarter in the previous year and ordinary income was \(\frac{4}19,447\) million which is an increase of \(\frac{4}{13},155\) million (209.1%) compared to the same quarter in the previous year. As a loss related to North American certification of \(\frac{4}{2}30,065\) million was posted in the section of extraordinary loss, loss attributable to owners of parent was \(\frac{4}{2}19,598\) million, which is a decrease of \(\frac{4}{2}219,675\) million (profit attributable to owners of parent of \(\frac{4}{2}76\) million in the same quarter in the previous year) compared to the same quarter in the previous year.

The performance in each segment is as follows:

(Japan)

In the Hino brand business, sales of trucks and buses to the Japanese market increased mainly due to an increase in unit sales of heavy-duty truck models. Overall sales decreased due to a decline in unit sales mainly to ASEAN countries, despite an increase in unit sales to North America. Furthermore, sales to Toyota increased due to an increase in unit sales of SUVs, Dyna, etc. As a result, net sales were \pm 592,473 million, an increase of \pm 77,109 million (15.0%) compared to the same quarter in the previous year. In terms of profit and loss, the profit (operating income) in this segment increased by \pm 21,067 million compared to the same quarter in the previous year to \pm 14,247 million (a loss of \pm 6,819 million in the same period of the previous fiscal year).

(Asia)

Net sales decreased $\pm 26,747$ million (-11.3%) compared to the same quarter in the previous year to $\pm 209,768$ million, mainly due to a decrease in unit sales in Thailand and Indonesia. The profit (operating income) in this segment was $\pm 11,140$ million, a decrease of $\pm 10,442$ million (-48.4%) compared to the same quarter in the previous year.

(Other)

(2) Information on Consolidated Financial Position

Total assets at the end of the first half decreased to \$1,411,044 million by \$53,330 million compared to the end of the previous fiscal year. This is mainly because inventories decreased by \$16,930 million and notes and accounts receivable – trade decreased by \$15,966 million.

Liabilities increased to \$1,160,390 million by \$159,435 million compared to the end of the previous fiscal year. This is mainly because provision for certification-related loss increased by \$156,623 million.

(3) Information on Forecasts of Consolidated Financial Results

We have revised the full-year consolidated Profit forecast, while considering the variation in the number of vehicles manufactured as entrusted by Toyota Motor Corporation and the situation of domestic and overseas sales of our trucks and buses.

(Consolidated Profit Forecast for the Full Fiscal Year)

Net sales	¥1,650,000 million
Operating income	¥30,000 million
Ordinary income	¥25,000 million
Profit attributable to owners of parent	
Japan unit sales of trucks and buses	42.0 thousand units
Overseas unit sales of trucks and buses	88.0 thousand units
Unit sales of Toyota brand vehicles	152.0 thousand units

^{*} The above forecasts are created based on the information available to the company and on certain assumptions deemed reasonable and are not guaranteed to be achieved.

2.Interim Consolidated Financial Statements and Major Notes

(1) Interim Consolidated Balance Sheets

		(willions of year
	As of March 31, 2024	As of September 30, 2024
Assets		
Current assets		
Cash and deposits	76,955	85,234
Notes and accounts receivable - trade	296,364	280,397
Merchandise and finished goods	233,940	221,943
Work in process	54,207	44,340
Raw materials and supplies	42,467	47,400
Other	107,623	89,165
Allowance for doubtful accounts	-3,251	-3,309
Total current assets	808,307	765,173
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	184,508	185,091
Machinery, equipment and vehicles, net	82,743	82,294
Land	123,861	124,117
Other, net	53,400	49,248
Total property, plant and equipment	444,513	440,752
Intangible assets	31,322	30,089
Investments and other assets	- ,-	
Investment securities	125,344	119,780
Retirement benefit asset	25,466	25,889
Deferred tax assets	11,527	11,668
Other	21,245	20,758
Allowance for doubtful accounts	-3,351	-3,067
Total investments and other assets	180,231	175,030
Total non-current assets	656,067	645,871
Total assets	1,464,375	1,411,044
Liabilities	1,404,373	1,711,07-
Current liabilities		
Notes and accounts payable - trade	234,846	241,298
Short-term borrowings	328,010	300,776
Current portion of bonds payable	3,367	3,586
Current portion of long-term borrowings	22,251	24,539
Income taxes payable	6,787	6,698
Provision for product warranties	46,215	98,032
Provision for certification related loss	21,129	177,752
Other provisions	8,562	7,853
Other	181,972	147,676
Total current liabilities		
	853,141	1,008,214
Non-current liabilities	7.002	0.416
Bonds payable	7,902	8,418
Long-term borrowings	12,258	20,376
Deferred tax liabilities	35,266	33,050
Deferred tax liabilities for land revaluation	2,742	2,742
Retirement benefit liability	49,446	49,793
Other provisions	1,497	1,358
Other	38,699	36,435
Total non-current liabilities	147,813	152,175
Total liabilities	1,000,954	1,160,390

	As of March 31, 2024	As of September 30, 2024
Net assets		
Shareholders' equity		
Share capital	72,717	72,717
Capital surplus	65,928	66,292
Retained earnings	178,510	-41,088
Treasury shares	-202	-201
Total shareholders' equity	316,953	97,720
Accumulated other comprehensive income		_
Valuation difference on available-for-sale securities	46,620	44,683
Deferred gains or losses on hedges	3	-223
Revaluation reserve for land	2,273	2,273
Foreign currency translation adjustment	9,467	20,577
Remeasurements of defined benefit plans	16,731	16,351
Total accumulated other comprehensive income	75,095	83,662
Non-controlling interests	71,371	69,270
Total net assets	463,420	250,654
Total liabilities and net assets	1,464,375	1,411,044

${\bf (2)\ Interim\ Consolidated\ Statements\ of\ Income\ and\ Interim\ Consolidated\ Statements\ of\ Comprehensive\ Income}$

[Interim Consolidated Statements of Income]
[Consolidated Interim of FY 2025 and FY 2024 (Cumulative)]

		(Willions of yen)
	FY 2024 (From April 1, 2023 to September 30, 2023)	FY 2025 (From April 1, 2024 to September 30, 2024)
Net sales	755,388	847,546
Cost of sales	631,379	703,997
Gross profit	124,009	143,548
Selling, general and administrative expenses		
Salaries and allowances	27,432	28,698
Provision for bonuses	4,135	4,233
Retirement benefit expenses	1,608	1,403
Other	84,066	85,116
Total selling, general and administrative expenses	117,242	119,452
Operating profit	6,766	24,096
Non-operating income		
Interest income	1,057	1,162
Dividend income	1,067	1,872
Foreign exchange gains	1,948	_
Share of profit of entities accounted for using equity method	63	1,093
Miscellaneous income	2,138	1,937
Total non-operating income	6,275	6,066
Non-operating expenses		
Interest expenses	5,349	6,765
Foreign exchange losses	-	2,205
Miscellaneous expenses	1,401	1,744
Total non-operating expenses	6,751	10,715
Ordinary profit	6,291	19,447
Extraordinary income		
Gain on sale of investment securities	6,385	8,030
Gain on sale of non-current assets	50,315	429
Reversal of provision for domestic certification related loss	_	4,110
Other	49	131
Total extraordinary income	56,750	12,702
Extraordinary losses		
Loss on sale and retirement of non-current assets	211	1,469
Impairment losses	491	3,214
Loss related to domestic certification	14,691	410
Loss related to certification in North America - EL	34,709	230,065
Other	104	5,703
Total extraordinary losses	50,208	240,863
Profit (loss) before income taxes	12,833	-208,713
Income taxes - current	8,912	9,617
Income taxes - deferred	-810	-771
Total income taxes	8,102	8,845
Profit (loss)	4,731	-217,559
Profit attributable to non-controlling interests	4,655	2,039
Profit (loss) attributable to owners of parent	76	-219,598
		7

[Interim Consolidated Statements of Comprehensive Income] [Consolidated Interim of FY 2025 and FY 2024 (Cumulative)]

		•
	FY 2024 (From April 1, 2023 to September 30, 2023)	FY 2025 (From April 1, 2024 to September 30, 2024)
Profit (loss)	4,731	-217,559
Other comprehensive income		
Valuation difference on available-for-sale securities	4,087	-2,884
Deferred gains or losses on hedges	-17	-219
Foreign currency translation adjustment	7,303	12,897
Remeasurements of defined benefit plans, net of tax	658	-450
Share of other comprehensive income of entities accounted for using equity method	1,911	1,107
Total other comprehensive income	13,942	10,450
Comprehensive income	18,674	-207,108
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	10,068	-211,031
Comprehensive income attributable to non-controlling interests	8,606	3,923

(3) Notes to Interim Consolidated Financial Statements

(Notes on Going Concern Assumption)

There is no related information.

(Notes on Significant Changes in the Amount of Shareholders' Equity)

There is no related information.

(Changes in Accounting Policies)

(Application of "Accounting Standard for Current Income Taxes" and so on)

"Accounting Standard for Current Income Taxes" (ASBJ Statement No.27, October 28, 2022); hereinafter referred to as "the accounting standards revised in 2022") has been applied since the beginning of the first half of the current consolidated fiscal year.

Regarding the revision to the classification for posting income taxes (taxation on other comprehensive income), we follow the transitional handling set forth in the proviso of Paragraph 20-3 of the accounting standards revised in 2022 and the transitional handling set forth in the proviso of Paragraph 65-2 (2) of "the guidelines for applying the accounting standards for tax effect accounting" (Guidelines for applying corporate accounting standards No. 28; October 28, 2022; hereinafter referred to as "the application guidelines revised in 2022"). Said change in the accounting policy will not produce any effects on interim consolidated financial statements.

Regarding the revision to the method for deferring gain or loss on sale of shares of subsidiaries among consolidated group companies in consolidated financial statements for tax affairs, the application guidelines revised in 2022 have been applied since the beginning of the first half of the current consolidated fiscal year. The changed accounting policy has been applied retroactively, so the interim and annual consolidated financial statements for the previous consolidated fiscal year indicate the figures after the retroactive application. Said change in the accounting policy will not produce any effects on the interim and annual consolidated financial statements for the previous consolidated fiscal year.

(Notes on Interim Consolidated Balance Sheets)

1. Guaranteed liabilities

The company provides guarantees for loans from financial institutions other than consolidated companies.

	FY 2024 (Mar. 31, 2024)	1H of FY 2025 (Sep. 30, 2024)	
Auto Loans	¥2 million	¥1 million	
Housing Loans for Employees	¥167 million	¥141 million	
Total	¥170 million	¥142 million	

(Notes on Interim Consolidated Statements of Income)

(Loss related to North American certification)

Our Company has recorded an extraordinary loss of 230 billion yen related to legacy certification issues in North America. The extraordinary loss covers costs associated with the potential resolution of legacy certification issues with U.S. authorities and the settlement of class action litigation in Canada, to the extent that we can reasonably estimate them based on available information.

^{*}Extraordinary loss

(Notes on Interim Consolidated Statements of Cash Flows)

* Relations between the balance of cash and cash equivalents at the end of each interim period and the amounts of respective items shown in the interim consolidated balance sheet

	1H of FY 2024 (From April 1, 2023 to September 30, 2023)	1H of FY 2025 (From April 1, 2024 to September 30, 2024)	
Cash and deposits	87,818 million yen	85,234 million yen	
Fixed deposits with a deposit term of over 3 months	-8,177 million yen	-8,307 million yen	
Cash and cash equivalents	79,641 million yen	76,926 million yen	

(Regarding Shareholders' Equity, etc.)

- I First Half of the Previous Fiscal Year (From April 1, 2023 to September 30, 2023)
 - 1. Dividend payment amount

There is no related information.

- 2. Dividends with a record date in the current first half but with an effective date after the end of the current first half. There is no related information.
- II First Half of the Current Fiscal Year (From April 1, 2024 to September 30, 2024)
 - 1. Dividend payment amount

There is no related information.

2. Dividends with a record date in the current first half but with an effective date after the end of the current first half. There is no related information.

(Notes on Segment Information, etc.)

[Segment Information]

- I First Half of the Previous Fiscal Year (From April 1, 2023 to September 30, 2023)
 - 1. Information on Amounts for Sales and Profits or Losses for Each Reporting Segment and Breakdown of Revenue

(Millions of yen)

	Japan	Report Segmen Asia	t Total	Other *1	Total	Adjusted Amount*2	Consolidated financial statements amount *3
Net Sales							
Trucks and buses	186,957	140,740	327,698	78,447	406,145	_	406,145
Vehicles for Toyota	37,453	177	37,630	_	37,630	_	37,630
Spare parts	37,751	20,535	58,286	25,342	83,628	_	83,628
Other	114,162	69,076	183,239	44,745	227,984	_	227,984
Sales to External Customers	376,325	230,529	606,854	148,534	755,388	_	755,388
Inter-Segment Sales and Transfers	139,039	5,986	145,025	145	145,171	-145,171	_
Total	515,364	236,515	751,880	148,680	900,560	-145,171	755,388
Segment Profit (Losses)	-6,819	21,583	14,763	-6,307	8,455	-1,688	6,766

- *1 The "other" section is the regions not included in the reporting segments, and includes North America and Oceania etc.
- *2 The adjusted amount of segment Profit (losses) of ¥-1,688 million includes inter-segment eliminations and adjustments for inventory assets.
- *3 Segment Profit (losses) are adjusted with operating income in the interim consolidated statement of income.
 - 2. Impairment losses on non-current assets and information concerning goodwill, etc., for each reporting segment There is no related information.
 - II First Half of the Current Fiscal Year (From April 1, 2024 to September 30, 2024)
 - 1. Information on Amounts for Sales and Profits or Losses for Each Reporting Segment and Breakdown of Revenue

	Report Segment Otl		Other *1	Total	Adjusted Amount*2	Consolidated financial statements	
	Japan	Asia	Total			7 Hillount 2	amount *3
Net Sales							
Trucks and buses	249,553	114,800	364,354	97,387	461,741	_	461,741
Vehicles for Toyota	60,014	167	60,181	_	60,181	_	60,181
Spare parts	39,600	17,096	56,697	27,252	83,950	_	83,950
Other	122,826	73,942	196,768	44,904	241,672	_	241,672
Sales to External	471,994	206,007	678,001	169,544	847,546	_	847,546
Customers	4/1,224	200,007	0,0001	105,6	017,510		547,540
Inter-Segment Sales and	120,479	3,760	124,240	1,202	125,442	-125,442	_
Transfers	120,479	3,700	124,240	1,202	123,772	-123,772	
Total	592,473	209,768	802,241	170,746	972,988	-125,442	847,546
Segment Profit (Losses)	14,247	11,140	25,388	501	25,889	-1,792	24,096

- *1 The "other" section is the regions not included in the reporting segments, and includes North America and Oceania etc.
- *2 The adjusted amount of segment Profit of ¥-1,792 million includes inter-segment eliminations and adjustments for inventory
- *3 Segment Profit are adjusted with operating income in the interim consolidated statement of income.
 - 2. Impairment losses on non-current assets and information concerning goodwill, etc., for each reporting segment (Significant impairment losses on non-current assets)

In the "Other" segment, an impairment loss was posted for machinery, equipment, etc. whose profitability dropped and are no longer recoupable.

The amount of said impairment losses recorded was ¥ 3,214 million in the first half of the current fiscal year.

(Regarding Revenue Recognition)

The breakdown of revenues from contracts with clients is as shown in "Notes (Segment Information, etc.)."

(Per share Information)

The interim profit (loss) per share and the basis for calculating it are as follows.

Item	1H of FY 2024 (From April 1, 2023 to September 30, 2023)	1H of FY 2025 (From April 1, 2024 to September 30, 2024)	
Interim profit (loss) per share	0.13	-382.56	
(Basis of calculation)			
Interim profit (loss) attributable to owners of parent (Millions of yen)	76	-219,598	
Amount not attributable to common shareholders (Millions of yen)	_		
Interim profit (loss) attributable to owners of parent associated with common shares (Millions of yen)	76	-219,598	
Average number of common shares (Shares)	574,026,599	574,028,810	

(Note) Diluted interim net income per share is not written, because there are no dilutive shares.

(Contingent Liabilities)

· Certification issues

With regard to the impact of the legacy certification issue on engines for the North American and Japanese markets, the investigation by the Special Investigation Committee for engines for the Japanese market has been completed, and some verification, investigation, and communication with related parties were still ongoing. Regarding the loss related to legacy certification issues for engines for the North American market, our Company's Board of Directors approved, on October 29, 2024, the amount of estimated costs associated with the potential resolution of legacy certification issues with the U.S. authorities and the settlement of class action litigation in Canada, to the extent that we can reasonably estimate them based on available information, and reflected it in the consolidated financial statements.

There is a risk of recording additional loss depending on future negotiations with the U.S. authorities. In addition, potential costs that may be incurred in connection with legacy certification issues in countries other than the U.S., as well as potential costs associated with settlements related to lawsuits in countries other than Canada are not included in the losses to be recorded at this time.

· Litigation against our company and subsidiaries outside Japan

Class action lawsuit in Victoria, Australia

On September 30, 2022 (local time) and April 17, 2023 (local time), our company and Australian subsidiaries were sued in the Superior Court of Victoria, Australia.

The plaintiffs are suing as a class action on behalf of all persons in Australia who purchased, leased, or otherwise legally entitled to our trucks from January 1, 2003. The lawsuit alleges, among other things, that the plaintiffs have suffered damages as a result of fraudulent and other acts relating to violations of emission performance standards and fuel economy standards for our company's engines.

In the complaint in this lawsuit, the plaintiffs claim damages against our company and others for fraud and other wrongful acts in connection with quality assurance under Australian laws and regulations, but the specific amounts claimed by the plaintiffs are not disclosed in any way.

Regarding the two class action lawsuits, the procedures were summarized on November 21, 2023, while discussing the possibility of absorption and summarization of arguments. On December 15, 2023, the court decided to proceed with the procedure for only the class action lawsuit filed on April 17, 2023. Then, on January 29, 2024, the plaintiff of the class action suit filed on September 30, 2022 filed an appeal against said decision, but being notified that said plaintiff withdrew said appeal, the court made a formal decision about the withdrawal of the appeal on July 26, 2024. Accordingly, only the procedures for the class action suit filed on April 17, 2023 are scheduled to be conducted.

Although there is a possibility that we may incur losses depending on the class-action judgment result. However, the impact amount of this case is difficult to reasonably estimate, and our company has not reflected this impact in our consolidated financial statements.

A class-action lawsuit in British Columbia, Canada

On October 19, 2023 (local time) at the Superior Court of British Columbia in Canada, a lawsuit was filed against our parent company and subsidiaries company in the U.S. and Canada by the plaintiff on behalf of the person who have purchased or rented the vehicles from 2004 to 2021 model that manufactured by our company and sold in Canada due to suffered damage from the past misconduct.

Class-action lawsuit in Quebec, Canada

On November 1, 2023 (local time) at the Superior Court of Quebec, a lawsuit was filed against our parent company and the subsidiaries company in Canada by the plaintiff on behalf of the person who have purchased or rented the vehicles from 2004 to 2021 model that manufactured by our company and sold in Quebec, Canada due to suffered damage from misrepresentation.

Regarding the two class action suits filed in Canada, our company comprehensively considered the impact of prolongation of these lawsuits on our future business administration, and approved the conclusion of a contract for the settlement of these lawsuits at the meeting of the board of directors of our company on September 26, 2024.

3. Supplementary Information

(1) Actual Production (Consolidated)

Category	FY 2024 (From April 1, 2023 to September 30, 2023)	FY 2025 (From April 1, 2024 to September 30, 2024)	Change	
Trucks and buses	66,503 units	63,667 units	-2,836 units	
Toyota brand vehicles	60,839 units	69,707 units	8,868 units	

(2) Actual Sales (Consolidated)

	dai Baies (Consolidate		FY 2024		FY 2025			
Category		(From April 1, 2023		(From April 1, 2024		Change		
		to September 30, 2023)		to September 30, 2024)				
		Volume	Amount	Volume	Amount	Volume	Amount	
		(Units)	(Millions of yen)	(Units)	(Millions of yen)	(Units)	(Millions of yen)	
	Japan	19,132	131,049	20,607	172,194	1,475	41,144	
	Overseas	48,275	275,079	45,919	289,476	-2,356	14,396	
	Supplies of parts for overseas production	_	15	_	70	_	55	
Total	trucks and buses	67,407	406,145	66,526	461,741	-881	55,596	
Total	Toyota brand	60,839	37,630	69,707	60,181	8,868	22,551	
	Japan		36,045		37,723	_	1,677	
	Overseas		47,583		46,226	_	-1,356	
Total	service parts		83,628		83,950	_	321	
	Japan		100,453		103,213	_	2,760	
	Overseas	_	6,284	_	15,134	_	8,850	
	Toyota	_	121,246	_	123,324	_	2,078	
Total	others	_	227,984	_	241,672	- 13,6		
Total	net sales	_	755,388	_	847,546	_	92,157	

(Note) Amounts are rounded down to the nearest one million yen.