



January 30, 2025

To Whom It May Concern

Company Name: Hino Motors, Ltd.
Representative: Satoshi Ogiso, President & CEO,
Member of the Board of Directors
(Code Number: 7205 TSE, Prime, NSE, Premier)
Contact Person: Hiroshi Hashimoto, Operating Officer,
General & Government & Public Affairs
Phone: (042) 586-5494

Notification on the Posting of Non-operating Expenses (Foreign Exchange Loss) and Extraordinary Losses and Revision to the Earnings Forecast

Hino Motors, Ltd. (Hino) hereby announces that Hino posted non-operating expenses (foreign exchange loss) and extraordinary losses in the cumulative third quarter of the term ending March 2025 (April 1, 2024 to December 31, 2024).

In addition, at the meeting of the board of directors held on January 30, 2025, Hino resolved to revise the consolidated earnings forecast for the term ending March 2025 (April 1, 2024 to March 31, 2025) as follows.

1. Posting of Non-operating Expenses (Foreign Exchange Loss)

In the cumulative third quarter of the current consolidated fiscal year (April 1, 2024 to December 31, 2024), we posted a foreign exchange loss of 22,276 million yen under non-operating expenses. This loss occurred mainly as a result of revaluating liabilities denominated in foreign currencies, such as provision for the issue concerning certification of our engines for North America outlined in Section 2 below based on the exchange rate as of the end of the third quarter of the current fiscal year.

2. Posting of Extraordinary Losses

As stated in the “Notice of Settlement between Hino Motors, Ltd. and its U.S. Subsidiary and U.S. Government Authorities Concerning Legacy Engine Certification Issue” disclosed on January 16, 2025, our company and U.S. subsidiary reached a settlement with U.S. government authorities concerning the issue of emission certification testing and performance of engines in the U.S. market (hereinafter referred to as “the Settlement”).

When reporting financial results for the cumulative second quarter (interim period) of the fiscal year ending March 2025, we posted an extraordinary loss of 230 billion yen as a loss pertaining to the certification issue of engines for North America, including expenses for the Settlement as well as legal settlement in Canada, which was the amount rationally estimative at that point. However, we posted an extraordinary loss of 258,413 million yen as a loss related to North American certification as a result of re-estimating the expenses, such as the amount agreed upon in the Settlement, market measures for the concerned engines and the fact that we will launch a project to lessen environmental burdens, combined with the legal settlement in Canada.

3. Impact on our business performance

These matters have been reflected on the “Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2025 [Japanese standards] (Consolidated)” disclosed today.

4. Revision to Earnings Forecast

(1) Revisions to full-year earnings forecast for the term ending March 2025 (April 1, 2024 to March 31, 2025)

	Net sales	Operating income	Ordinary income	Profit attributable to owners of parent	Net income per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previously announced forecast (A)	1,650,000	30,000	25,000	-220,000	-383.25
Revised Forecast (B)	1,650,000	45,000	17,000	-265,000	-461.64
Amount of Change (B) – (A)	0	15,000	-8,000	-45,000	—
Percentage of Change (%)	0%	50.0%	-32.0%	—	—
(Reference) Results for the previous fiscal year ended March 31, 2024	1,516,255	-8,103	-9,233	17,087	29.77

(2) Reason for the revision

Although a decrease in unit sales is projected in comparison with the previous announcement, operating income is forecast to exceed the previously announced forecast due to the depreciation of yen, reduction of various costs, etc.

On the other hand, we have revised ordinary income and profit attributable to owners of parent as well as net income per share, taking into account the posting of non-operating expenses as well as extraordinary losses (refer to Sections 1 and 2 above), etc.

Note: The figures in the above earnings forecast are based on currently available information and certain assumptions considered reasonable. Actual results, etc. may be significantly different from them due to various factors