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Securities Code 7205 June 3, 2020

To Shareholders with Voting Rights:

Yoshio Shimo President & CEO, Member of the Board HINO MOTORS, LTD. 1-1 Hinodai 3-chome, Hino-shi, Tokyo

Notice of Convocation of the 108th Ordinary General Meeting of Shareholders

Dear Shareholder,

Please refer to the following for information about the upcoming 108th Ordinary General Meeting of Shareholders (the "General Shareholders' Meeting") of Hino Motors, Ltd. ("Hino").

Instead of attending the meeting, you can exercise your voting rights in advance by paper ballot or by electromagnetic means (via the Internet). Please review the enclosed Reference Documents and exercise your voting rights by no later than 6:00 p.m. on Friday, June 19, 2020 (Japan Time). Thank you very much for your cooperation.

1. Date and time: 10:00 a.m., Monday, June 22, 2020

2. Venue: Headquarters of Hino Motors, Ltd.

1-1 Hinodai 3-chome, Hino-shi, Tokyo

3. Meeting Agenda:

Reports:

- Reports on business review, consolidated financial statements for FY2020 (April 1, 2019 through March 31, 2020) and report by the Accounting Auditor and the Audit & Supervisory Board on the audit results of the consolidated financial statements
- 2. Reports on unconsolidated financial statements for FY2020 (April 1, 2019 through March 31, 2020)

Resolutions:

Proposed Resolution 1: Election of nine (9) Members of the Board of Directors
Proposed Resolution 2: Election of three (3) Audit & Supervisory Board Members

Proposed Resolution 3: Election of one (1) Substitute Audit & Supervisory Board Member

- Notes: If you attend the meeting in person, please submit the enclosed ballot at the reception desk. It will serve as your admission pass. You are also kindly requested to bring this Notice of Convocation in order to save paper resources.
 - If you intend to engage in split voting, please submit a written notice to that effect and the reasons for the split voting by June 18, 2020.
 - The items below are omitted from inclusion in the Notice of Convocation in accordance with laws and regulations and the Articles of Incorporation of Hino and are posted on Hino's website (https://www.hino.co.jp/).
 - Accounting Auditor
 - System to Ensure the Appropriateness of Business Operations
 - Operational Status of the System to Ensure the Appropriateness of Operations
 - Consolidated Statements of Changes in Net Assets
 - Unconsolidated Statements of Changes in Net Assets
 - Notes to the Consolidated Financial Statements
 - Notes to the Unconsolidated Financial Statements
 - If any revisions are made to the reference documents for the General Shareholders' Meeting, the business report, the consolidated financial statements, and/or the non-consolidated financial statements, the revisions will be posted on Hino's website presented above.

Reference Documents

Proposed resolutions and reference matters

Proposed Resolution 1: Election of nine (9) Members of the Board of Directors

The terms of office of all current ten (10) Members of the Board of Directors will expire at the conclusion of this General Shareholders' Meeting. Accordingly, we hereby request that nine (9) Members of the Board of Directors be elected.

The candidates for the positions of Member of the Board of Directors are as follows.

List of candidates for the positions of Member of the Board of Directors

| No. | | Name | Position at Hino |
|-----|---|--------------------|--|
| 1 | Reappointment | Yasuhiko Ichihashi | Chairman of the Board |
| 2 | Reappointment | Yoshio Shimo | President & CEO, Member of the Board |
| 3 | New appointment | Ichiro Hisada | Senior Managing Officer |
| 4 | Reappointment | Taketo Nakane | Director, Member of the Board Senior Managing Officer |
| 5 | Reappointment | Shinichi Sato | Director, Member of the Board Senior Managing Officer |
| 6 | Reappointment Outside Director Independent Director | Toshitaka Hagiwara | Director, Member of the Board |
| 7 | Reappointment Outside Director Independent Director | Motokazu Yoshida | Director, Member of the Board |
| 8 | New appointment Outside Director Independent Director | Koichi Muto | |
| 9 | Reappointment | Shigeki Terashi | Director, Member of the Board |

| NI. | Name | Brief career summary, position and main areas of | Number of Hino |
|-----|--|---|---|
| No. | (date of birth) | responsibility at Hino and important concurrent duties | shares owned |
| 1 | Yasuhiko Ichihashi (3/22/1952) (Reappointment) Attendance at Board of Directors meetings: 12/12 | Apr. 1974 Joined Toyota Motor Co., Ltd. Jun. 2003 Managing Officer of Toyota Motor Corporation (TMC) Jun. 2004 Director and President of Toyota Technical Center U.S.A., Inc. Apr. 2006 Executive Vice President of Toyota Motor Engineering & Manufacturing North America, Inc. Jun. 2008 Senior Managing Director of TMC Jun. 2010 Director and Vice President of Kanto Auto Works, Ltd. Apr. 2012 Adviser of Hino Motors, Ltd. (Hino) Jun. 2012 Executive Vice President, Member of the Board of Hino Jun. 2013 President, Member of the Board of Hino (to present) [Responsibility] Overall management [Important concurrent duties] Chairman of The Hino Green Fund Foundation [Reason for nomination as a candidate for Member of the Bo Mr. Yasuhiko Ichihashi has extensive experience as a corpora Motor Corporation, Kanto Auto Works, Ltd. (current Toyota Motor and at Hino. Based on his experience and deep insight, we lot of ensuring the effective functioning of the Board of Director strengthening of business execution supervisory functions nominate him again as a candidate for Member of the Board | ard of Directors] te manager at Toyota otor East Japan, Inc.), believe he is capable and promoting the seand therefore we |
| 2 | Yoshio Shimo (1/28/1959) (Reappointment) Attendance at Board of Directors meetings: 12/12 | Apr. 1981 Joined Hino Motors, Ltd. (Hino) Feb. 2005 General Manager of Overseas Business Planning Div. of Hino Apr. 2011 Executive Officer of Hino Apr. 2012 Managing Officer of Hino Apr. 2015 Senior Managing Officer of Hino Apr. 2016 Managing Officer of Toyota Motor Corporation Apr. 2017 Adviser of Hino Jun. 2017 President & CEO, Member of the Board of Hino (to present) [Responsibility] Overall management [Reason for nomination as a candidate for Member of the Bo Mr. Yoshio Shimo has experience in wide-ranging fields, inclustrategy, and development, at Hino and Toyota Motor Corporate experience and deep insight, we believe he is capable leadership in the Group's overall management, and therefore again as a candidate for Member of the Board of Directors. | ding sales, corporate bration. Based on his of exercising strong |

| No. | Name | Brief career summary, position and main areas of | Number of Hino |
|------|---|--|--|
| INO. | (date of birth) | responsibility at Hino and important concurrent duties | shares owned |
| 3 | Ichiro Hisada (1/12/1960) (New appointment) | Apr. 1982 Joined Hino Motors, Ltd. (Hino) Feb. 2010 General Manager of Purchasing Div. of Hino Apr. 2012 Managing Officer of Hino Apr. 2015 Senior Managing Officer of Hino Jun. 2015 Director, Member of the Board of Hino Senior Managing Officer of Hino Jun. 2016 Senior Managing Officer of Hino (to present) [Responsibility] Chief Officer, Global Business Div. Chief Officer in Charge of ASEAN Region [Reason for nomination as a candidate for Member of the Board of Mr. Ichiro Hisada has extensive experience and deep insig Based on his experience and insight, we believe he is capa | ht in the sales field. |
| 4 | Taketo Nakane (12/17/1958) (Reappointment) Attendance at Board of Directors meetings: 12/12 | strengthening of Hino's competitiveness and business ope market and performing appropriate supervision of further profession support, and therefore we nominate him as a candidate for North of Directors. Apr. 1982 Joined Hino Motors, Ltd. (Hino) Feb. 2005 General Manager of Finance & Accounting Div. of Hino Apr. 2014 Managing Officer of Hino Apr. 2016 Senior Managing Officer of Hino Jun. 2016 Director, Member of the Board of Hino Senior Managing Officer of Hino (to present) [Responsibilities] Chief Officer, Corporate Div. [Reason for nomination as a candidate for Member of the Board of Hino Senior Managing Officer of Hino (to present) [Responsibilities] Chief Officer, Corporate Div. | rations in the global motion of Hino's total Member of the Board 24,800 shares ard of Directors] ight in the corporate adation. Based on his ting Hino's business rvision of corporate |
| | | | rvision of corporate |
| | | | |

| No. | Name | Brief career summary, position and main areas of | Number of Hino |
|-----|---|--|---|
| NO. | (date of birth) | responsibility at Hino and important concurrent duties | shares owned |
| 5 | Shinichi Sato (5/25/1959) (Reappointment) Attendance at Board of Directors meetings: 12/12 | Apr. 1982 Joined Hino Motors, Ltd. (Hino) Jun. 2008 General Manager of Finance & Accounting Div. of Hino Apr. 2016 Managing Officer of Hino Apr. 2018 Senior Managing Officer of Hino Jun. 2018 Director, Member of the Board of Hino Senior Managing Officer of Hino (to present) [Responsibilities] Deputy Chief Officer, Corporate Div. [Important concurrent duties] Outside Audit & Supervisory Board Member of SAWAFUJI ELECTRIC CO., LTD. | 36,000 shares |
| | | [Reason for nomination as a candidate for Member of the Board. Shinichi Sato has extensive experience and deep insight finance division at Hino. Based on his experience and insign capable of further strengthening the financial foundati appropriate supervision of finance and accounting, and theref again as a candidate for Member of the Board of Directors. | t in the accounting & ght, we believe he is on and performing |
| 6 | Toshitaka Hagiwara (6/15/1940) (Reappointment) (Outside Director) (Independent Director) Attendance at Board of Directors meetings: 12/12 | Dec. 1969 Joined Komatsu Ltd. (Komatsu) Jun. 1990 Director of Komatsu Jun. 1995 Managing Director of Komatsu Jun. 1997 Senior Managing Director of Komatsu Jun. 1999 Executive Vice President of Komatsu Jun. 2003 Chairman of the Board of Komatsu Jun. 2007 Councilor and Senior Adviser of Komatsu Jun. 2011 Senior Adviser of Komatsu Jun. 2013 Outside Audit & Supervisory Board Member of Hino Motors, Ltd. (Hino) Jul. 2013 Adviser of Komatsu (to present) Jun. 2015 Outside Director of Hino (to present) [Important concurrent duties] Outside Director of Zensho Holdings Co., Ltd. Outside Director of Takamatsu Construction Group Co., Ltd. Adviser of Komatsu Ltd. [Reason for nomination as a candidate for Member of the Boat Mr. Toshitaka Hagiwara has extensive experience and de overall corporate management as a manager at Komatsu | ep insight regarding |
| | | overall corporate management as a manager at Komatsu experience and insight, we believe he is capable of providi management of Hino from a broad perspective and performantoring and supervisory functions from an independent therefore we nominate him again as a candidate for Mem Directors. | Ltd. Based on his ng advice on overall orming management ent standpoint, and |
| | | Directors. | |

| Nia | Name | Brief career summary, position and main areas of | Number of Hino |
|-----|--|--|---|
| No. | (date of birth) | responsibility at Hino and important concurrent duties | shares owned |
| 7 | Motokazu Yoshida (1/7/1948) (Reappointment) (Outside Director) (Independent Director) Attendance at Board of Directors meetings: 12/12 | Apr. 1971 Joined Mitsui & Co., Ltd. (Mitsui & Co.) Jun. 2001 Director of Mitsui & Co. Apr. 2002 Director, Senior Executive Officer of Mitsui & Co. Apr. 2003 Managing Executive Officer of Mitsui & Co. Oct. 2005 Senior Managing Executive Officer of Mitsui & Co. Jun. 2007 Director, Senior Managing Executive Officer of Mitsui & Co. Apr. 2008 Director, Executive Vice President of Mitsui & Co. Apr. 2009 Director of Mitsui & Co. Jun. 2009 Adviser of Mitsui & Co. Nov. 2012 Administrative Director of Meisei Gakuen (to present) Jun. 2015 Outside Director of Hino Motors, Ltd. (to present) [Important concurrent duties] Administrative Director of Meisei Gakuen | 15,000 shares |
| | | [Reason for nomination as a candidate for Member of the Bo Mr. Motokazu Yoshida has extensive experience and de overall corporate management as a manager at Mitsui & C experience and insight, we believe he is capable of provid management of Hino from an independent standpo management monitoring and supervisory functions from standpoint, and therefore we nominate him again as a candid Board of Directors. | eep insight regarding co., Ltd. Based on his ling advice on overall oint and performing om an independent |

| No. | Name | Brief ca | areer summary, position and main areas of | Number of Hino |
|------|---|--|---|---|
| 140. | (date of birth) | responsit | pility at Hino and important concurrent duties | shares owned |
| 8 | Koichi Muto (9/26/1953) (New appointment) (Outside Director) | Outside Di | Managing Executive Officer of Mitsui O.S.K. Lines, Ltd. (MOL) Director, Managing Executive Officer of MOL Director, Senior Managing Executive Officer of MOL Director, President of MOL Director, Chairman of MOL 5,000 shares | |
| | | Mr. Koichi corporate r experience sustainable performing independer | r nomination as a candidate for Member of the Bo Muto has extensive experience and deep insignanagement as a manager at Mitsui O.S.K. Line and insight, we believe he is capable of provide growth and strengthening of governance of the management monitoring and supervisory and standpoint, and therefore we nominate him against the Board of Directors. | ght regarding overall es, Ltd. Based on his ding frank advice on the Hino Group and functions from an |

| No. | Name | | areer summary, position and main areas of | Number of Hino |
|-----|--|---|--|---|
| | (date of birth) | • | pility at Hino and important concurrent duties | shares owned |
| 9 | Shigeki Terashi (2/16/1955) (Reappointment) Attendance at Board of Directors meetings: | Apr. 1980 Jun. 2008 May 2011 Apr. 2012 Apr. 2013 Jun. 2015 Jun. 2016 Apr. 2017 Apr. 2020 | Joined Toyota Motor Co., Ltd. Managing Officer of Toyota Motor Corporation (TMC) Executive Vice President of Toyota Motor Engineering & Manufacturing North America, Inc. (TEMA) President and COO of TEMA President and CEO of TEMA President and COO of Toyota Motor North America, Inc. Senior Managing Officer of TMC Member of the Board of Directors and Senior Managing Officer of TMC Executive Vice President, Member of the Board of Directors of TMC Director of Hino Motors, Ltd. (to present) Executive Vice President, Member of the Board of Directors of TMC Member of the Board of Directors and Operating Officer of TMC (to present) | 0 shares |
| | 12772 | Member of Toyota Mo President, Corporation [Reason fo Mr. Shigek Corporation providing a Hino Group | oncurrent duties] If the Board of Directors and Operating Officer of tor Corporation Representative Director of EV C.A. Spirit In I | ager at Toyota Motor eve he is capable of corporate value of the erefore we nominate |

- Notes: 1. Of the candidates for Members of the Board of Directors, Mr. Yasuhiko Ichihashi concurrently serves as the Chairman of The Hino Green Fund Foundation to which Hino makes donations.
 - Of the candidates for Members of the Board of Directors, Mr. Shigeki Terashi is a Member of the Board of Directors and Operating Officer of Toyota Motor Corporation. The relationship between Hino and Toyota Motor Corporation is as described under "Relationship with the Parent Company" on Page 37.
 - 3. No special interest exists between other candidates for Members of the Board of Directors and Hino.
 - 4. Based on the assumption that election of Mr. Toshitaka Hagiwara, Mr. Motokazu Yoshida, and Mr. Koichi Muto will be approved as proposed, Hino has designated them as independent directors as defined by the Tokyo Stock Exchange and the Nagoya Stock Exchange and registered them with these exchanges. Mr. Hagiwara and Mr. Yoshida will have served as Director of Hino for five (5) years upon the conclusion of this General Shareholders' Meeting.
 - 5. Mr. Toshitaka Hagiwara served as an Outside Director of Yamato Holdings Co., Ltd. from June 2009 to June 2019. In the context of the recent rapid expansion of e-commerce etc., the framework established by the Yamato Group to cope with the increasing volume of transactions was insufficient to cope with demand. The survey of employees' working hours conducted from February 2017 revealed that the Yamato Group had not been fully aware of the problems, including the fact that its employees have been unable to take sufficient breaks from work. Yamato Holdings took these findings seriously and has been engaged in various structural reforms mainly in its delivery business, placing top priority on reform of the working style such as the improvement of labor management and its thorough implementation as well as encouragement of a work-life balance. In January 2019, Yamato Home Convenience Co., Ltd., a consolidated subsidiary of Yamato Holdings, received, from the Ministry of Land, Infrastructure, Transport and Tourism, an administrative disposition and a business improvement order in connection with the case of inappropriate billing in violation of the contract of the employee moving service for corporate clients.

Yamato Holdings is working to establish a system to prevent recurrence of any similar problem at Yamato Home Convenience and is strengthening corporate governance to enhance soundness of group management.

Although Mr. Hagiwara was unaware of the fact until it was revealed, as an Outside Director of Yamato Holdings, he had always actively provided advice to the said company from the viewpoint of legality and compliance. After the fact was revealed, at meetings of Yamato Holdings' Board of Directors, he investigated the causes of the matter and gave advice for the improvement of the working environment, thorough compliance, and strengthening of corporate governance, and duly fulfilled his duties and strove to restore the reliability of Yamato Group.

- 6. Hino has entered into agreements with Outside Director candidates Mr. Toshitaka Hagiwara and Mr. Motokazu Yoshida to limit their liability pursuant to Article 423, Paragraph 1 of the Companies Act to the amount stipulated in Article 425, Paragraph 1 of the Companies Act, provided that they are without knowledge and are not grossly negligent in performing their duties. If their election is approved as proposed, Hino intends to renew the agreements with them. Hino has entered into an agreement with Mr. Shigeki Terashi, a candidate for Member of the Board of Directors who will be a non-executive Member of the Board of Directors with the same content as that of the agreements mentioned above. If election of Mr. Terashi is approved as proposed, Hino intends to renew the agreement with him.
- 7. If election of Mr. Koichi Muto is approved as proposed, Hino intends to enter into an agreement with Mr. Muto to limit his liability pursuant to Article 423, Paragraph 1 of the Companies Act to the amount stipulated in Article 425, Paragraph 1 of the Companies Act, provided that he is without knowledge and is not grossly negligent in performing his duties.

8. Candidates who worked at Toyota Motor Corporation, Hino's parent company, for the last five (5) years and their areas of responsibility are as follows.

| iivo (o) youro | and their dreas of responsibility are as renews. |
|-----------------|---|
| Name | Areas of responsibility |
| Yoshio Shimo | Strategic Top Executive Meeting Office, Frontier Research Center, Corporate Strategy Div. |
| Shigeki Terashi | Environmental Affairs Div., Product & Business Strategy Div., Design Quality Innovation Div., Corporate Planning Div., Research Div., Strategic Top Executive Meeting Office, BR Connected Strategy and Planning Div., Information Security Management Div., Corporate Strategy Div., Global Audit Div., EV Business Planning Dept., Chief Risk Officer, Powertrain Company, BR U.S. New JV Project Department, Advanced R&D and Engineering Company, Chief Safety Technology Officer, Toyota System Supply, Toyota ZEV Factory, Chief Technology Officer, Chief Competitive Officer, Chief Project Officer |

Proposed Resolution 2: Election of three (3) Audit & Supervisory Board Members

The terms of office of Audit & Supervisory Board Members Mr. Yoshihide Maeda, Ms. Tomoko Inoue, and Mr. Masahiro Nakajima will expire at the conclusion of this General Shareholders' Meeting. Accordingly, we hereby propose that three (3) Audit & Supervisory Board Members be elected.

The candidates for the positions of Audit & Supervisory Board Member are as follows.

The submission of this proposal at this General Shareholders' Meeting was approved by the Audit & Supervisory Board.

| No. | Name | Brief career summary and position at Hino and important | Number of Hino |
|------|---|---|--|
| INO. | (date of birth) | concurrent duties | shares owned |
| 1 | Iwao Kimura (3/31/1958) (New appointment) | Apr. 1981 Joined Toyota Motor Sales Co., Ltd. Jun. 2012 General Manager, Overseas Public Affairs Dept., Toyota Motor North America, Inc. Jul. 2015 Senior General Manager and General Manager of Public Affairs Div. of Hino Motors, Ltd. (Hino) Apr. 2016 Managing Officer and General Manager of Public Affairs Div. of Hino Feb. 2017 Managing Officer of Hino Feb. 2020 Adviser to the Board of Hino (to present) [Reason for nomination as a candidate for Audit & Supervisor Mr. Iwao Kimura has extensive experience and a high degree affairs and internal audit divisions at Toyota Motor Corpora believe he is capable of utilizing his experience and expertise audit systems and therefore we nominate him as a car Supervisory Board Member. | of expertise in public ation and Hino. We to strengthen Hino's |
| 2 | Tomoko Inoue (10/9/1960) (Reappointment) Attendance at Board of Directors meetings: 10/10 Attendance at Audit & Supervisory Board meetings: 10/10 | Apr. 1983 Joined Hino Motors, Ltd. (Hino) Feb. 2015 General Manager of Audit Div. of Hino Apr. 2017 Senior General Manager and General Manager of Audit Div. of Hino Feb. 2019 Senior General Manager and Vice Officer of Internal Audit Sector Jun. 2019 Audit & Supervisory Board Member of Hino (to present) [Reason for nomination as a candidate for Audit & Supervisor Ms. Tomoko Inoue has extensive experience and a high de Hino's corporate divisions, such as human resources and acc she is capable of utilizing her experience and expertise to stre systems and therefore we nominate her again as a car Supervisory Board Member. | gree of expertise in counting. We believe engthen Hino's audit |

| No. | Name | Brie | ef care | er summary and position at Hino and important | Number of Hino | |
|----------|--|--|--------------|--|--------------------|--|
| INO. | (date of birth) | | | concurrent duties | shares owned | |
| | | Mar. Apr. | 1972 2003 | Joined Morita Fire Pump MFG. Co., Ltd. Corporate Executive Officer of MORITA | | |
| | | λрг. | 2003 | CORPORATION (MORITA) | | |
| | | Jun. 2 | 2004 | Director of MORITA | | |
| | | Jun. 2 | 2006 | Director, President of MORITA | | |
| | | Oct. 2 | 2008 | Director, President of MORITA HOLDINGS | | |
| | | | | CORPORATION Director President of MORITA | | |
| | | | | Director, President of MORITA CORPORATION | | |
| | | Jun. 2 | 2015 | Director, Chairman of MORITA ECONOS | | |
| | | | | CORPORATION | | |
| | | | | Director, Chairman of MORITA TECHNOS | | |
| | | | | CORPORATION Director, Chairman of MORITA | | |
| | | | | CORPORATION | | |
| | Masahiro Nakajima | | | (to present) | | |
| | (2/3/1950) | | | Director, Chairman of MORITA HOLDINGS CORPORATION | | |
| | (Reappointment) | Feb. 2 | 2016 | Director, Chairman of the Board of BRONTO | | |
| | (Outside Audit & | | | SKYLIFT OY AB | 2,700 shares | |
| | Supervisory Board Member) | Jun. 2 | 2016 | (to present) Director, Chairman & CEO of MORITA | | |
| | (Independent | Juli. 2 | 2010 | HOLDINGS CORPORATION | | |
| 3 | ` Auditor) | | | (to present) | | |
| | | Apr. 2 | 2017 | Director, Chairman of MORITA | | |
| | Attendance at Board | ١. ۔ | 2017 | ENVIRONMENTAL TECH CORPORATION | | |
| | of Directors meetings: 12/12 | Jun. 2 | 2017 | Outside Audit & Supervisory Board Member of Hino Motors, Ltd. | | |
| | 11166tilligs. 12/12 | | | (to present) | | |
| | Attendance at Audit | Jun. 2 | 2019 | Director of MORITA ENVIRONMENTAL TECH | | |
| | & Supervisory Board | | | CORPORATION | | |
| | meetings: 13/13 | | | (to present) | | |
| | | | | ncurrent duties] nairman & CEO of MORITA HOLDINGS | | |
| | | l l | RPORA | | | |
| | | | | nairman of MORITA CORPORATION | | |
| | | l l | | MORITA ENVIRONMENTAL TECH | | |
| | | | RPORA | _ | | |
| | | AB | JiUI, UI | nairman of the Board of BRONTO SKYLIFT OY | | |
| | | | son for | nomination as a candidate for Audit & Supervisor | ry Board Member] | |
| | | Mr. Masahiro Nakajima has extensive experience and deep insight in over corporate management at MORITA HOLDINGS CORPORATION. He has be | | | | |
| | | | | | | |
| | providing useful and valuable advice about compliance and governance from independent stance. We believe he is capable of fulfilling his duties to stream Hino's audit systems and therefore we nominate him again as a candidate. | | | | | |
| | | | | | | |
| | | | | dit & Supervisory Board Member. | as a candidate idi | |
| <u> </u> | | | | and a capalities of a Audit 9. Advisor Deard Mambar | | |

Notes: 1. No special interest exists between each candidate for Audit & Advisory Board Member and Hino.

2. The name of Ms. Tomoko Inoue in the census registry is Tomoko Okazaki.

^{3.} Based on the assumption that election of Mr. Masahiro Nakajima will be approved as proposed, Hino has Based on the assumption that election of Mr. Masahiro Nakajima Will be approved as proposed, Hino has designated him as an independent auditor as defined by the Tokyo Stock Exchange and the Nagoya Stock Exchange and registered him with these exchanges. Mr. Masahiro Nakajima will have served as Outside Audit & Supervisory Board Member of Hino for three (3) years upon the conclusion of this General Shareholders' Meeting.
 Hino has entered into an agreement with Mr. Masahiro Nakajima to limit his liability pursuant to Article 423, Paragraph 1 of the Companies Act to the amount stipulated in Article 425, Paragraph 1 of the Companies Act to the amount stipulated in Article 425, Paragraph 1 of the Companies Act to the amount stipulated in Article 425, Paragraph 1 of the Companies Act to the amount stipulated in Article 425, Paragraph 1 of the Companies Act to the amount stipulated in Article 425, Paragraph 1 of the Companies Act to the amount stipulated in Article 425, Paragraph 1 of the Companies Act to the amount stipulated in Article 425, Paragraph 1 of the Companies Act to the amount stipulated in Article 425, Paragraph 1 of the Companies Act to the amount stipulated in Article 425, Paragraph 1 of the Companies Act to the Act are actions.

Companies Act, provided that he is without knowledge and is not grossly negligent in performing his duties. If his election is approved as proposed, Hino intends to renew the agreement with him.

Proposed Resolution 3: Election of one (1) Substitute Audit & Supervisory Board Member

In order to be prepared in the event that the number of Audit & Supervisory Board Members falls below the requirements of laws and regulations, we hereby request that one (1) Substitute Audit & Supervisory Board Member be elected.

The candidate for the position of Substitute Audit & Supervisory Board Member is as follows.

This proposal is made to elect a substitute for either Ms. Keiko Kitamura or Mr. Masahiro Nakajima, who are Outside Audit & Supervisory Board Members.

In the event the Substitute Audit & Supervisory Board Member assumes the position of Audit & Supervisory Board Member, his term of office shall be the remaining part of his predecessor's term.

This resolution shall be effective until the commencement of the next Ordinary General Shareholders' Meeting, provided, however, that this resolution may be cancelled before the proposed Substitute Audit & Supervisory Board Member assumes office, by a resolution of the Board of Directors, subject to the approval of the Audit & Supervisory Board.

The submission of this proposal at this General Shareholders' Meeting was approved by the Audit & Supervisory Board.

| Name (date of birth) | Bri | ef career summary and position at Hino | No. of Hino shares owned |
|-------------------------------|--|--|--|
| Katsuya Natori (5/15/1959) | External Dir Supervisory Corporation Outside Dire | Joined Masuda & Ejiri Joined Davis Wright Tremaine LLP Joined Wilmer, Cutler & Pickering Joined Esso Sekiyu K.K. Joined Apple Japan, Inc. Director, Sun Microsystems K.K. Executive Officer, FAST RETAILING CO., LTD. Director, IBM Japan, Ltd. Vice President, IBM Japan, Ltd. Chief, Natori Law Office (to present) procurrent duties] rector, MODEC, Inc. V Director, Global One Real Estate Investment ector, Olympus Corporation ri Law Office | 0 shares |
| | Member] Mr. Katsuy extensive k accounting manageme audit syste | r nomination as a candidate for Substitute Audit & ra Natori has been practicing law for many yearnowledge and experience of corporate legal as, Mr. Natori also has specialized knowledge of the thin the capable of fulfilling his duties that we believe he is capable of fulfilling his duties that and therefore we nominate him as a candidit & Supervisory Board Member. | ears. In addition to affairs, finance and of overall corporate to strengthen Hino's |

Notes: 1. No special interest exists between Mr. Katsuya Natori and Hino.

^{2.} If election of Mr. Katsuya Natori is approved as proposed and if he assumes the position of Outside Audit & Supervisory Board Member, Hino intends to enter into an agreement with Mr. Natori to limit his liability pursuant to Article 423, Paragraph 1 of the Companies Act to the amount stipulated in Article 425, Paragraph 1 of the Companies Act, provided that he is without knowledge and is not grossly negligent in performing his duties.